

# ENHANCEMENTS TO THE ONEANSWER INVESTMENT MENU – REPLACEMENT UNDERLYING FUNDS

**Continuous Disclosure Notice | September 2017**

**This Continuous Disclosure Notice provides important information for current investors of OneAnswer Investment Portfolio (including Frontier).**

## WHAT ARE THE CHANGES?

During September 2017 we will replace the underlying funds of five investment options with underlying funds that are highly-rated, and well-positioned to deliver strong performance over the long-term.

The changes will occur at the underlying fund level. For each investment option, we will redeem the units in the current underlying fund and purchase units in the replacement underlying fund.

## WHEN WILL THE CHANGES OCCUR?

The table below provides details of the investment options that are changing.

| Current OneAnswer investment option                             | Replacement OneAnswer investment option    | Sector               |
|---|--|----------------------|
| AMP Capital Responsible Investment Leaders Australian Shares    | Perpetual Ethical SRI                      | Australian shares    |
| AMP Capital Responsible Investment Leaders International Shares | Stewart Investors WorldWide Sustainability | International shares |
| Capital Group Global Equities (Hedged)                          | BT Core Hedged Global Shares               | International shares |
| Goldman Sachs Income Plus                                       | BT Monthly Income Plus                     | Diversified          |
| Zurich Investments Global Thematic Shares                       | Antipodes Global (Long only)               | International shares |

## WHY ARE THESE CHANGES BEING IMPLEMENTED?

At ANZ Wealth we're committed to helping you achieve your financial goals by regularly reviewing the investment menu of OneAnswer - making sure you have access to market-leading investment funds.

We believe that the replacement underlying funds are more likely to meet their investment objectives, and provide stronger risk-adjusted performance over the long term.

## WILL THE CHANGES HAVE ANY TAX IMPLICATIONS?

The replacement of the underlying investment funds by selling current funds may result in the realisation of capital gains at the time of transition. Based on current market values, any resulting capital gains are not expected to be significant, and some redemptions will result in capital losses.

Where a capital gain is made we will consider the implications in late September and determine whether we will process a special distribution of capital gains as a result of the underlying fund replacement. We will keep you updated if there are any distributions of capital gains.

## WILL THERE BE ANY TRANSITION COSTS INCURRED?

As the transition process involves the sell down and purchase of units in underlying funds, transition costs (eg. buy and sell spreads) will apply. The total buy/sell spread will be reflected as a movement in the sell unit price of the relevant OneAnswer investment option on the day of the transition to the new underlying fund.

These costs will range from 0.10% to 0.60%, depending on the investment option. The higher costs will be incurred in respect of the transition for the Stewart Investors WorldWide Sustainability fund (0.50%) and the Antipodes Global (Long only) fund (0.60%). For details per investment option, please refer to the 'Additional information' on page 3.

The expected medium term benefit to existing investors from these underlying fund transitions in terms of improved fund performance is expected to outweigh the one-off transaction costs incurred at the time of the transition.

## WHAT DO THE CHANGES MEAN FOR INVESTORS?

- The investment objective, investment strategy, asset allocation benchmark, asset allocation ranges and the underlying fund manager will be changing.
- The ongoing fees will remain the same or be reduced, except for the Antipodes Global (Long only) fund which has a performance fee of 15%, which applies when the underlying fund outperforms the MSCI All Country World Net Index in AUD.
- New Buy/Sell spreads will apply to applications and withdrawals.
- There will be no change in the number of units that you hold. The changes will occur at the underlying fund level.
- You will see the name(s) of the investment option(s) change in correspondence and statements you receive from us after 18 September 2017.

Please refer to the additional information section for more details on the specific changes per investment option.

These changes will take place on or around 18 September 2017. Investors are not required to take any action, however investors may wish to speak to their financial adviser to understand what these changes mean for them and what options are available to them if they no longer wish to invest in the option(s).

## ANY QUESTIONS?

If you have any questions or require further information, please:

- speak with your financial adviser
- call Customer Services on 133 665, weekdays between 8.30am and 6.30pm (AEST).

## Additional information

### Overview of key changes

| Current investment option                                       | Replacement investment option              | Current ongoing fees (% p.a.)* | New ongoing fees (% p.a.)* | Difference                                     | Current buy/sell spreads | New buy/sell spreads | Current distribution frequency | New distribution frequency |
|---|--|--------------------------------|----------------------------|--|--------------------------|----------------------|--------------------------------|----------------------------|
| AMP Capital Responsible Investment Leaders Australian Shares    | Perpetual Ethical SRI                      | 1.40%                          | 1.40%                      | No change                                      | 0.25%/0.25%              | 0.15%/0.15%          | Half yearly                    | Half yearly                |
| AMP Capital Responsible Investment Leaders International Shares | Stewart Investors WorldWide Sustainability | 1.45%                          | 1.45%                      | No change                                      | 0.30%/0.30%              | 0.25%/0.25%          | Half yearly                    | Half yearly                |
| Capital Group Global Equity (Hedged)                            | BT Core Hedged Global Shares               | 1.25%                          | 1.20%                      | Lower by 0.05%                                 | 0.10%/0.10%              | 0.05%/0.05%          | Yearly                         | Yearly                     |
| Goldman Sachs Income Plus                                       | BT Monthly Income Plus                     | 0.95%                          | 0.85%                      | Lower by 0.10%                                 | 0.10%/0.10%              | 0.07%/0.07%          | Quarterly                      | Monthly                    |
| Zurich Investments Global Thematic Shares                       | Antipodes Global (Long only)               | 1.30%                          | 1.28%                      | Lower by 0.02% & introducing performance fee** | 0.08%/0.08%              | 0.30%/0.30%          | Half yearly                    | Half yearly                |

\* Ongoing fees apply to OneAnswer Frontier. For legacy OneAnswer products please refer to the relevant Product Disclosure Statements.

\*\* The Antipodes Global (Long only) fund has a performance fee of 15%, which applies when the underlying fund outperforms the MSCI All Country World Net Index in AUD.

### New investment profiles

#### Antipodes Global (Long only)

##### Investment objective

To provide absolute returns in excess of the MSCI All Country World Index over the investment cycle (typically three to five years) at below market levels of risk.

##### Description

This fund may be suitable for investors with an investment horizon of five years or more and who seek capital growth and income via exposure to global stocks and are willing to accept the shorter term fluctuations in price typically associated with such investments.

##### Investment strategy

The fund typically invests in a select number of attractively valued companies listed on global share markets (usually between 20 and 60). The fund is also permitted to utilise exchange traded derivatives for risk management purposes subject to the specific restrictions that such derivatives cannot be used to gear portfolio exposure and that the underlying effective face value is limited to 10% of the NAV of the fund unless used to manage currency risk.

Currency exposure will generally reflect the currency of the underlying securities. However, where the Investment Manager believes there is a strong likelihood of a decline in the underlying currency, currency derivatives, both over-the-counter and exchange traded, may be used to hedge subject to the specific restriction that such derivatives cannot be used to gear portfolio exposure.

#### Asset allocation

| Asset class                  | Benchmark (%) | Range (%) |
|------------------------------|---------------|-----------|
| Cash equivalent investments* | 0             | 0 – 25    |
| International equities*      | 100           | 75 – 100  |

Underlying fund: Antipodes Global Fund - Long Only

\* For reasons of investment efficiency, the fund may gain its exposure by holding units in other pooled fund's and/or through direct investment holdings.

#### Standard Risk Measure (SRM)

No change, remains at 6 - High.

### BT Core Hedged Global Shares

#### Investment objective

The fund aims to provide a return (before fees, costs and taxes) that exceeds MSCI World ex Australia (Standard) Index (Net Dividends) hedged to AUD over the medium to long term. The suggested investment timeframe is five years or more.

#### Description

This fund is designed for investors who want the potential for long term capital growth, diversification across a broad range of companies, industries and countries and are prepared to accept higher variability of returns.

#### Investment strategy

BT Investment Management (Institutional) Limited has appointed AQR Capital Management as the underlying manager. As manager for the fund's international shares, AQR's investment process is based on their quantitative investment strategies and aims to add value through active stock and industry selection and investment research. AQR employs a systematic investment process to maintain a highly diversified and risk controlled portfolio that reflects their valuation and momentum philosophy. Value investing is buying securities that are cheap and selling those that are expensive. Momentum investing is buying securities that are improving and selling securities that are deteriorating. AQR's investment research focuses on valuation, momentum, earnings quality, investor sentiment, sustainable growth and management quality themes. Whilst the fund can invest in any international sharemarket that offers attractive opportunities, most investments will be located in the United States, Europe and Japan. The fund may also hold cash and may use derivatives. The fund has assets that are denominated in foreign currencies. The fund's foreign currency exposure will generally be fully hedged back to the Australian dollar to the extent considered reasonably practicable.

#### Asset allocation

| Asset class          | Benchmark (%) | Range (%) |
|----------------------|---------------|-----------|
| Cash                 | 0             | 0 – 20    |
| International shares | 100           | 80 – 100  |

Underlying fund: BT Wholesale Core Hedged Global Share Fund.

#### Standard Risk Measure (SRM)

No change, remains at 6 - High.

### BT Monthly Income Plus

#### Investment objective

The fund aims to provide a return (before fees, costs and taxes) that exceeds the RBA Cash Rate over rolling three year periods while allowing for some capital growth to reduce the impact of inflation.

### Description

This fund is designed for investors who want the potential for regular income and some long term capital growth to protect against inflation, diversification across a range of asset classes and are prepared to accept some variability of returns. The fund invests in a number of income generating strategies across a range of asset classes, including fixed interest, shares, and cash. The fund may also use derivatives.

### Investment strategy

The fund's investment strategy seeks to provide a reliable and consistent income stream that is commensurate with the prevailing cash rate. This will be achieved primarily by exposure to liquid cash and fixed income investments that generally continue to produce income even in times of stress.

The fund's strategy also seeks to reduce the impact of inflation through exposure to growth assets (namely Australian shares) which will provide investors with the potential for some capital growth.

The fund invests mainly in fixed and floating credit, government bonds and cash securities as well as Australian shares. The fund is diversified with the goal of achieving stability and consistency of income over the long term.

### Asset allocation

| Asset class    | Benchmark (%) | Range (%) |
|----------------|---------------|-----------|
| Cash           | n/a           | 0 – 50    |
| Fixed interest | n/a           | 20 – 100  |
| Shares         | n/a           | 0 – 30    |

Underlying Fund: BT Wholesale Monthly Income Plus Fund.

### Standard Risk Measure (SRM)

No change, remains at 2 - Low.

## Perpetual Ethical SRI

### Investment objective

The fund aims to outperform the S&P/ASX 300 Accumulation Index (before fees and taxes) over rolling three year periods.

### Description

The fund is suitable for investors seeking the potential for long term capital growth and regular income through investment in quality shares of socially responsible companies.

### Investment strategy

Perpetual researches companies of all sizes using consistent share selection criteria. Perpetual's priority is to select those companies that represent the best investment quality and are appropriately priced. In determining investment quality, investments are carefully selected on the basis of four key investment criteria: conservative debt levels, sound management, quality business and recurring earnings. In addition to the above investment approach, Perpetual utilises a strategy for screening ethical and socially responsible investments. Derivatives may be used in managing the fund.

### Asset allocation

| Asset class        | Benchmark (%) | Range (%) |
|--------------------|---------------|-----------|
| Cash               | 0             | 0 – 10    |
| Australian shares* | 100           | 90 – 100  |

Underlying Fund: Perpetual Wholesale Ethical SRI Fund.

\* The fund invests primarily in shares listed on or proposed to be listed on any recognised Australian exchange but may have up to 20% exposure to shares listed on or proposed to be listed on any recognised global exchange. Currency hedges may be used from time to time.

#### Standard Risk Measure (SRM)

Changes from 6 – High to 7 – Very High.

### Stewart Investors WorldWide Sustainability

#### Investment objective

The fund aims to achieve long term capital growth by investing in the shares of those companies which are particularly well positioned to benefit from, and contribute to the sustainable development of the countries in which they operate. The fund aims to exceed the MSCI All Country World Index over rolling five year periods before fees and taxes.

#### Description

The fund is suitable for investors seeking exposure to a diverse portfolio of international equity securities within a capital preservation and sustainable development focused investment framework and who are prepared to accept higher variability of returns.

#### Investment strategy

The fund will seek to invest in a diverse portfolio of equity securities which are listed, traded or dealt in on any of the regulated markets worldwide. The portfolio construction process does not take into account the constituents of the benchmark. The fund may have exposure to developed or emerging markets whilst maintaining its geographic diversity. The investment process will take account of sustainability themes and issues and requires positive engagement with companies in respect of these. The fund does not hedge currency risk.

#### Asset allocation

| Asset class          | Benchmark (%) | Range (%) |
|----------------------|---------------|-----------|
| Cash                 | 0             | 0 – 100   |
| International shares | 100           | 90 – 100  |

Underlying Fund: Stewart Investors WorldWide Sustainability Fund – Class A.

#### Standard Risk Measure (SRM)

No change, remains at 6 - High.

### Investment Manager Profiles

#### Antipodes Partners Limited

Antipodes Partners is a global asset manager offering a pragmatic value approach across long only and long-short strategies. The manager aspires to grow client wealth over the long term by generating absolute returns in excess of the benchmark, at below market levels of risk. The manager seeks to take advantage of the market's tendency for irrational extrapolation, identify investments that offer a high margin of safety and build portfolios with a capital preservation focus.

Antipodes Partners is majority owned by its seasoned investment team with over 100 years of combined global experience. Our performance culture is underpinned by sensible incentives, a focused offering and the outsourcing of non-investment functions to minority partner Pinnacle Investment Management Limited.

#### BT Investment Management (Institutional) Limited

BT Investment Management (Institutional) Limited (BTIM) combines a strong institutional platform with an investment-led culture to achieve strong risk-adjusted returns for its investors. BTIM offers investors a range of investment choices including Australian shares and property securities, fixed income and cash, absolute return investments, international shares and property securities. To complement its in-house expertise, BTIM also partners with leading global and domestic managers.

BTIM follows a 'multi-boutique' business model, where teams of investment professionals focus exclusively on asset management, while distribution, compliance, business and general management functions are delivered centrally.

The model is designed to provide the best of both worlds. Fund managers operate in a boutique environment where they maintain full autonomy over their investment approaches and share in the economic value that they create for clients, combined with the strength of a significant institution with a strong operational platform (brand, distribution,

compliance, sales and marketing, back office). Boutiques also share information, giving each the benefit of expert views from other asset classes.

BT Investment Management is one of the largest ASX-listed pure investment managers (ASX:BTT), with a market capitalisation of around \$2.85 billion and funds under management of \$94.4 billion\* as at 30 June 2017.

\* Includes J O Hambro Capital Management assets under management.

#### *Perpetual Investment Management Limited*

Perpetual Investment Management Limited (Perpetual Investments) is one of Australia's leading investment managers. Perpetual Investments is part of the Perpetual Group, which has been in operation for over 130 years. By employing some of the industry's best investment specialists and applying a proven investment philosophy, Perpetual Investments has been able to help generations of Australians manage their wealth.

#### *Stewart Investors*

Stewart Investors is a team of dedicated investment professionals based in Edinburgh, London, Singapore and Sydney. The manager operates autonomously and manages funds on behalf of clients in Asia Pacific, Emerging Markets and WorldWide and Sustainable Development equity investment strategies. The manager has a distinct culture and investment philosophy that is unchanged in more than two decades, since the launch of the first fund in 1988. Stewart Investors strive to integrate environmental, social and governance (ESG) considerations into every investment decision. Their sustainability strategies take this one step further by focusing on long term sustainability themes as a key driver of the investment process.

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