We have provided sample Statement of Advice wording covering OneAnswer’s investment fund options.

You are responsible for the entire content of any Statement of Advice (SOA) you prepare for a client. Accordingly, before using the attached wording in any SOA, you must consider and determine that the wording is appropriate for inclusion in an SOA for that individual client. The attached wording has been prepared by OnePath without taking into account any individual client’s financial situation, objectives or needs. OnePath accepts no responsibility for its inclusion in any SOA.

OnePath Custodians Pty Limited ABN 12 008 508 496 AFSL 238346 RSE L0000673 and OnePath Funds Management Limited ABN 21 003 002 800 AFSL 238342 are the issuers of this document. The information is current as of February 2012 but is subject to change.

The information provided is intended for the use of advisers only, is of a general nature and does not take into account an investor’s personal needs, financial circumstances or objectives. Before acting on this information, an investor should consider the appropriateness of the information, having regard to their needs, financial circumstances and objectives. An investor should read the relevant Product Disclosure Statement (PDS) available at onepath.com.au and consider whether that particular product is right for them before making a decision to acquire or continue to hold the product.

An investment is subject to investment risk, including possible repayment delays and loss of income and principal invested.
About OnePath

OnePath is one of Australia’s leading providers of wealth, insurance and advice solutions. We have been helping Australians grow and protect their wealth for over 130 years, previously as Mercantile Mutual and more recently as ING Australia.

Now as a wholly owned subsidiary of Australia and New Zealand Banking Group Ltd (ANZ), OnePath operates as ANZ’s Australian specialist wealth management and protection business.

ANZ is a leading global and local bank with operations in more than 32 countries including Australia, New Zealand, Asia, the Pacific, the Middle East, Europe and America. ANZ provides products and services to more than 5.7 million retail customers worldwide and employs over 39,000 people.

OnePath has a comprehensive range of wealth and insurance products available through financial advisers or direct to customers making it easier for you to find the solution that best suits your needs.

At OnePath we value and appreciate our customers, our staff and the communities we operate in. We are committed to acting with the highest standards and to meeting our corporate responsibilities. We also encourage and support staff involvement in volunteering and charitable activities supporting the wider community.

OnePath actively participates in forums looking at regulatory and industry change. We also regularly review and conduct research to ensure we are attuned to changing customer and market needs.
OneAnswer Features & Benefits

OneAnswer gives you access to a quality and diversified menu of investment funds, competitive and affordable pricing, convenient and reliable online services and practical product features to make it easier to meet your needs.

General
- Access to an extensive investment menu with over 80 carefully selected funds, including OptiMix Manage the Managers (MTM) funds, single manager funds managed by leading fund managers and OnePath diversified multi-manager options.
- Access to a selection of cash investments, including a menu of Term Deposits that offer a fixed rate return over a range of terms.
- 24 hour access to your account information online via onepath.com.au
- Conveniently track and manage your investments online
- Access to online switching
- Ongoing administration, reporting and communication across all investment funds that allows you to manage your investments effectively
- Competitive fee structures, across flexible fee options such as Entry Fee, Nil Entry Fee and Fee For Service (OneAnswer Frontier)
- Auto-rebalancing plan to ensure your investment stays in line with your nominated investment profile
- No transaction costs when you transfer seamlessly between all OneAnswer products and fee options which makes it cost effective to commence a Transition To Retirement or Allocated Pension from your OneAnswer Personal Super account
- Access to Investor Benefits – with exclusive banking, health, lifestyle and entertainment providers’ discounts and special offers

Superannuation
- The option for you or your employer to make investments by BPAY, EFT, cheque or direct debit
- Access to Death only or Death and Total and Permanent Disablement insurance cover via OneAnswer Personal Super
- Access to a comprehensive range of insurance cover offered through OneCare Super with the insurance premiums paid from your Personal Super account
- Anti-detriment payment (subject to eligibility)
- The fund is a qualifying recognised overseas pension scheme (QROPS), allowing the transfer of United Kingdom benefits

Pension
- Seamlessly transfer like for like investment funds from Super to Pension without incurring transaction costs (buy/sell spreads). These may also be eligible for a super to pension transfer bonus.
- At-Call Access to retirement savings via the ANZ Prime Cash Management Account
- Anti-detriment payment (subject to eligibility)
- Flexible pension payments – choice of Monthly, Quarterly, Half-Yearly or Annually
- Transition to retirement strategies available

Investment
- Regular Investment and Draw-down plans
- Can be used by SMSF clients
- View your quarterly statements online
- Distributions can be reinvested or distributed to a bank account
Super to Pension Transfer Bonus

If you choose to seamlessly transfer your OneAnswer Personal Super account balance to OneAnswer Pension in the same funds, allocations and amounts, you will not incur transactions costs and a you may be entitled to a ‘Super to Pension transfer bonus’. The bonus represents provisions for unrealised capital gains tax (CGT) held by the funds you are invested in. As a benefit of staying with OneAnswer, and not triggering a tax event, these provisions will be paid to you when transferring from OneAnswer Personal Super into OneAnswer Pension.

If you are eligible, the bonus will be added to the amount transferred out of your OneAnswer Personal Super account and will form part of the opening balance in your OneAnswer Pension account.

Tax Effective Benefits

Concessional contributions are generally contributions to super that are made before tax is taken out of your wage. This includes superannuation guarantee contributions made by employers, salary sacrifice contributions made by employees and contributions by the self-employed, for which they can claim a tax deduction.

Concessional contributions are taxed at a lower ‘concessional’ rate of 15%, which is often referred to as ‘contributions tax’. The trustee of the superannuation fund is required to pay 15% tax to the Australian Taxation Office (ATO) on the total concessional contribution amount deposited.

Anti-Detriment

An Anti-Detriment payment is an additional amount that would have been included in the death benefit had tax not been payable on the contributions. The payment is available if the benefit is being paid as a lump-sum to an eligible dependant, as defined under the relevant legislation. This additional amount is effectively a refund of the contributions tax paid by the deceased member and can be applied to death benefits paid from the accumulation or income phase.

Anti-detriment payments are not compulsory and it is at the funds discretion whether or not to make such payments. OneAnswer does however make anti-detriment payments to their superannuation and pension funds.

Benefits of Sharing Franking Credits

Franking credits are a tax offset for Australian residents who receive tax paid dividend income from an Australian resident company (in certain cases some New Zealand resident companies).

Franking credits were introduced in 1987 to prevent double taxation of company profits. Previously, company profits were taxed at the company tax rate then, when distributed to investors as a dividend, were taxed again at the investor’s marginal tax rate.

Your OneAnswer portfolio may invest in Australian shares via managed funds. The franking credits received from the shares in a managed fund may be included in the distributions made to you.

Franking credits attached to your distributions may be used to offset your tax liability. You will be subject to certain integrity rules in order to claim your franking credits. The application of these rules are specific to your individual circumstances so we advise you seek professional taxation advice.

If your franking credits exceed your tax liability, you may be entitled to a refund of the excess franking credits.

Superannuation Tax Deduction

Fees, costs and rebates are generally shown either before (‘gross’) or after (‘net’) taking account of any income tax deduction. The fees, costs and rebates disclosed in the relevant OneAnswer Personal Super PDS are shown before taking into account any income tax deduction.

Where a tax deduction is available for fees, costs and rebates, that deduction will generally be passed onto the member.

For example, if you are charged a $100 ‘before tax’ fee and a tax deduction is available (at 15%) the net amount reflected in your account balance will be $85.

Where tax is payable on a rebate, the after-tax rebate amount will be passed onto you.

For a true reflection of fee comparisons, it is important to ensure that fees are compared on a ‘like for like’ basis, i.e.: ‘gross fees with gross fees’ and ‘net fees with net fees’.
Competitive Fee Structures

Entry Fee
The Entry Fee option allows you to pay Contribution Fees upfront, at the time when you make each investment. No Withdrawal fees apply under this option (some exceptions apply). This option has lower Ongoing Fees than the Nil Entry Fee option.

Nil Entry Fee
The Nil Entry Fee option allows you to pay no Contribution Fees upfront at the time when you make each investment but pay a higher Ongoing Fee for the first four years of your investment. In addition, you will pay a Withdrawal Fee when you withdraw the investment within the first three years.

Nil Entry Fee Rebate
For the Nil Entry Fee option, a rebate of 0.75% p.a (0.85% p.a for OneAnswer Investment Portfolio) will be credited as additional units to your account on an ongoing basis after four years of each investment. This rebate is in addition to any other rebates that may apply to your investment.

Fee For Service (OneAnswer Frontier)
The Fee For Service option has a simple flat fee structure with no upfront fees. You will be charged an Ongoing Fee and can also negotiate a fee for advice with your financial adviser. No Withdrawal Fees apply under this option.

Ongoing Fee Rebates for Entry Fee and Nil Entry Fee
Ongoing Fee rebates apply to account balances over $100,000, thereby reducing the Ongoing Fees payable. This rebate is based on your total account balance within a fee option (excluding non-standard funds).

The rebates paid are set out in the following table:

<table>
<thead>
<tr>
<th>Account Balance</th>
<th>Ongoing Fee Rebate*</th>
</tr>
</thead>
<tbody>
<tr>
<td>First $100,000</td>
<td>Nil</td>
</tr>
<tr>
<td>Next $100,000</td>
<td>0.20% p.a.</td>
</tr>
<tr>
<td>Next $100,000</td>
<td>0.40% p.a.</td>
</tr>
<tr>
<td>Amounts over $300,000</td>
<td>0.60% p.a.</td>
</tr>
</tbody>
</table>

Ongoing Fee rebates for Personal Super (before tax) for the 1st tier is Nil, 0.235% p.a, 0.471% p.a and 0.706% p.a respectively for balance tiers.

Rebates are calculated monthly and credited as additional units to your OneAnswer portfolio on or about the quarterly anniversary of your account start date or on full withdrawal.

Non standard funds include investments in ANZ Term Deposits, ANZ Prime CMA, ANZ Cash Advantage and OnePath Cash (OneAnswer Investment Portfolio and OneAnswer Personal Super only).

Ongoing Fee rebate for OneAnswer Frontier
Ongoing Fee rebates apply to account balances over $300,000, thereby reducing the Ongoing Fees payable. This rebate is based on your total account balance (excluding non-standard funds).

<table>
<thead>
<tr>
<th>Account Balance</th>
<th>Ongoing Fee Rebate*</th>
</tr>
</thead>
<tbody>
<tr>
<td>First $100,000</td>
<td>Nil</td>
</tr>
<tr>
<td>Next $100,000</td>
<td>Nil</td>
</tr>
<tr>
<td>Next $100,000</td>
<td>Nil</td>
</tr>
<tr>
<td>Amounts over $300,000</td>
<td>0.10% p.a.</td>
</tr>
</tbody>
</table>

*Ongoing Fee rebates for Personal Super is 0.118% (0.10% p.a. after tax)

Rebates are calculated monthly and credited as additional units to your OneAnswer portfolio on or about the quarterly anniversary of your account start date or on full withdrawal.

Non standard funds include investments in ANZ Term Deposits, ANZ Prime CMA, ANZ Cash Advantage and OnePath Cash (OneAnswer Frontier Investment Portfolio and OneAnswer Frontier Personal Super only).
For funds within OneAnswer

Why have I recommended the OneAnswer product?

Having reviewed your investment strategy, I recommend OneAnswer as it offers:

- an appropriate range of investment funds to build your portfolio in line with your individual objectives and needs;
- is competitively priced and;
- has a range of flexible features that are simple and easy to use.

OneAnswer offers over 80 investment funds from a range of leading fund managers. Investing in these funds through OneAnswer provides a simple and cost effective way to diversify your investment across different fund managers, asset classes and risk profiles, in line with your investment strategy. This includes a range of cash solutions that offer you security with a competitive return. You can also choose to invest in OptiMix Manager the Manager (MTM) funds. The OptiMix process carefully selects a number of complementary investment managers to manage your investments within each asset class.

OneAnswer has a simple switching facility between investment funds, so your investment can be adjusted if your goals and objectives change over time. OneAnswer also has a simple auto-rebalance facility that allows you to maintain your nominated investment profile, if your portfolio moves outside the nominated tolerance limit.

I believe that investing in a product platform is likely to be the most effective solution for your needs. OneAnswer is competitively priced and has one of the most flexible pricing structures in the market.

Investing in OneAnswer ensures it is easy to keep track of your investment. You will receive regular comprehensive reports and a summary of your holdings for tax purposes, as well as being able to view your transaction history on-line. Other features include convenient access to competitive Margin Lending (in Investment Portfolio), Life Insurance (in Personal Super), flexible regular or at-call pension payment options (in Pension), regular investment plan and regular draw-down plan options.

OneAnswer is managed by OnePath, one of Australia's leading investment, superannuation and insurance companies.

Investments in ANZ Term Deposits

All interest payments for ANZ Term Deposit options, at maturity and annually, will be automatically deposited into the ANZ Cash Advantage fund. If you are not already invested in this investment fund, OnePath will automatically establish this for you at the time interest is paid.

Once interest has been paid to ANZ Cash Advantage you can then access your interest through a normal switch or withdrawal process or leave it invested in ANZ Cash Advantage.

As the terms and conditions of the ANZ Cash Advantage fund differ from those of the ANZ Term Deposit options, you should refer to the information on ANZ Cash Advantage in the relevant PDS and Incorporated Material. An ongoing fee does not apply to the ANZ Cash Advantage fund. As your financial adviser, I may receive an ongoing commission of 0.33%p.a. (including GST) which is payable by OnePath, and not charged from your OneAnswer account.
AMP Capital Responsible Investment Leaders Australian Shares

Fund manager details
AMP Capital Investors is a specialist investment manager with over $95 billion (as at 30 June 2010) in funds under management. As a wholly owned subsidiary of AMP Limited, AMP Capital Investors operates with a pure investment focus, while benefiting from the resources of its parent. With over 200 in-house investment professionals and a carefully selected global network of investment partners, AMP Capital Investors offer significant depth and breadth of investment expertise.

Investment objective
On a rolling five-year basis, the Fund aims to:

- provide high returns over the long term, while accepting high levels of volatility, and
- provide a total return (after external manager costs but before taxes and OneAnswer Ongoing Fees) higher than the return from the S&P/ASX 200 Accumulation Index.

Investment strategy
The fund is managed by AMP Capital using a multi-manager Responsible Investment approach and seeks to achieve its objective by investing in shares listed on the Australian Securities Exchange. The fund may invest up to 10% in cash and fixed interest securities if these investments are seen to add value or assist in managing risk. However, in certain market conditions, the fund may hold higher levels of cash.

AMP Capital Responsible Investment Leaders International Shares

Fund manager details
AMP Capital Investors is a specialist investment manager with over $95 billion (as at 30 June 2010) in funds under management. As a wholly owned subsidiary of AMP Limited, AMP Capital Investors operates with a pure investment focus, while benefiting from the resources of its parent. With over 200 in-house investment professionals and a carefully selected global network of investment partners, AMP Capital Investors offer significant depth and breadth of investment expertise.

Investment objective
On a rolling five-year basis, the fund aims to:

- provide high returns over the long term, while accepting high levels of volatility, and
- provide a total return (after manager costs but before taxes and OneAnswer Ongoing Fees) higher than the return from the MSCI World Accumulation Index.

Investment strategy
The fund is managed by AMP Capital using a multi-manager Responsible Investment approach and seeks to achieve its objective by investing in shares listed on international stock exchanges, allowing it to take advantage of opportunities in countries throughout the world if the investments are considered consistent with its objectives. The fund’s investments are diversified across countries, industries and types of companies. The fund may invest up to 10% in cash and fixed interest securities if these investments are seen to add value or assist in managing risk. However, in certain market conditions, the fund may hold higher levels of cash. The fund may invest a portion of its assets in emerging markets.

ANZ Cash Advantage

Fund manager details
ANZ is a major Australian financial institution and provider of loans, insurance and deposit products. Established in 1835, ANZ is one of the largest companies in Australia and New Zealand and among the top 50 international banking and financial service providers. ANZ has more than six million personal, private banking, small business, corporate, institutional, and asset finance customers worldwide. ANZ is one of the four major Australian banks with an extensive network including over 2,000 ATMs and 800 branches in Australia.

Investment objective
The fund aims to provide investors with a high level of capital security while achieving returns generally in line with cash management accounts and term deposits by investing in ANZ bank deposits.

Investment strategy
ANZ Cash Advantage aims to meet its objective by investing in a portfolio of term deposits and cash held by ANZ.
ANZ Prime Cash Management Account (OneAnswer Pension Only)

Fund manager details
ANZ is a major Australian financial institution and provider of loans, insurance and deposit products. Established in 1835, ANZ is one of the largest companies in Australia and New Zealand and among the top 50 international banking and financial service providers. ANZ has more than six million personal, private banking, small business, corporate, institutional, and asset finance customers worldwide. ANZ is one of the four major Australian banks with an extensive network including over 2,000 ATMs and 800 branches in Australia.

Investment objective
The ANZ Prime Cash Management Account aims to protect the value of your investment while achieving returns generally consistent with cash management account interest rates with the added security of a bank account. The ANZ Prime Cash Management Account has the added convenience of at-call access to your investment via ANZ branches, ATMs, EFTPOS, ANZ Phone Banking, ANZ Internet Banking and BPAY® (conditions apply)

Investment strategy
Your investment is held in an ANZ account.

ANZ Term Deposits

Fund manager details
ANZ is a major Australian financial institution and provider of loans, insurance and deposit products. Established in 1835, ANZ is one of the largest companies in Australia and New Zealand and among the top 50 international banking and financial service providers. ANZ has more than six million personal, private banking, small business, corporate, institutional, and asset finance customers worldwide. ANZ is one of the four major Australian banks with an extensive network including over 2,000 ATMs and 800 branches in Australia.

Investment objective
ANZ Term Deposits aim to provide investors with a fixed rate of return with a choice of investment terms by depositing funds with ANZ.

Investment strategy
To invest in term deposit products issued by ANZ.

Ausbil Australian Emerging Leaders

Fund manager details
Ausbil Dexia Limited (Ausbil), an Australian equities specialist, is a joint venture between senior members of Ausbil’s Australian investment/management team and Dexia Asset Management, the asset management arm of the Dexia Group, a major European bank. Ausbil offers clients the focus and specialisation of an employee-owned boutique backed by the financial integrity of a global banking partner.

Investment objective
The aim of the fund is to outperform the benchmark over the medium to long-term. The performance benchmark for the fund consists of 70% S&P/ASX Midcap 50 Accumulation Index and 30% S&P/ASX Small Ordinaries Accumulation Index.

Investment strategy
The fund invests in a portfolio of listed Australian equities that are primarily chosen from the S&P/ASX 300 Index, but generally exclude securities from the S&P/ASX 50 Leaders Index. The fund invests in both mid and small cap stocks which possess potential for superior growth.

AXA Global Equity Value

Fund manager details
AXA Australia and AllianceBernstein US have joined forces to form an Australian investment operation, AllianceBernstein Australia, that will give Australian investors access to AllianceBernstein US globally integrated style and proven performance. AllianceBernstein US acquired Sanford C. Bernstein (Bernstein) in October 2000. This acquisition allows AllianceBernstein US to offer a broad range of investment strategies across the value/growth spectrum.

Investment objective
The objectives are twofold: to provide unit holders with long-term capital growth and to outperform (before taxes and OneAnswer Ongoing Fees) the MSCI World ex-Australia Index (net dividends reinvested) in Australian dollar terms, after costs and over rolling five-year periods.
**Investment strategy**

AllianceBernstein manages the Fund’s global equities using a research-driven, active, value style. Value investing involves buying stocks that are priced low in relation to the stream of cash earnings the company is expected to deliver over time.

**BlackRock Asset Allocation Alpha**

**Fund manager details**

BlackRock is one of the world’s pre-eminent asset management firms and a premier provider of global investment management, risk management and advisory services to institutional, intermediary and individual investors around the world. With more than $3.151 trillion* in assets under management, BlackRock offers a wide range of investment strategies and product structures to meet clients’ needs. These include individual and institutional separate accounts, mutual funds and other pooled investment vehicles, and the industry leading iShares® ETFs. Through BlackRock Solutions®, we offer risk management, strategic advisory and enterprise investment system services to a broad base of clients with portfolios totalling approximately US$9 trillion*. The firm employs more than 8,500 talented professionals in 24 countries around the world.

* Data is as of June 30, 2010, is subject to change, and is based on a pro forma estimate of assets under management at BlackRock, Inc. and Barclays Global Investors.

**Investment objective**

The Fund’s investment objective is to maximise total returns by implementing a diverse range of global tactical asset allocation strategies within a flexible but disciplined risk management framework. The Fund aims to provide investors with the benefits of an active asset allocation process which could either be combined with specialist sector funds or utilised as a total return fund.

The Fund targets a return of 12 percentage points above the UBS Bank Bill Index over rolling three-year periods, before fees, charges and taxes. Most, if not all, of the Fund’s returns are likely to be in the form of income.

**Investment strategy**

The investment strategies are thematic, concentrating on exploiting trends, likely developments and mispricing in asset markets in Australia and internationally. The thematic strategies employed are the product of BlackRock’s analysis which focuses on a fundamental assessment of economics, liquidity and valuations. BlackRock draws on its worldwide research capabilities and fund management expertise in developing and exploiting these strategies.

**BlackRock Balanced**

**Fund manager details**

BlackRock is one of the world’s pre-eminent asset management firms and a premier provider of global investment management, risk management and advisory services to institutional, intermediary and individual investors around the world. With more than $3.151 trillion* in assets under management, BlackRock offers a wide range of investment strategies and product structures to meet clients’ needs. These include individual and institutional separate accounts, mutual funds and other pooled investment vehicles, and the industry leading iShares® ETFs. Through BlackRock Solutions®, we offer risk management, strategic advisory and enterprise investment system services to a broad base of clients with portfolios totalling approximately US$9 trillion*. The firm employs more than 8,500 talented professionals in 24 countries around the world.

* Data is as of June 30, 2010, is subject to change, and is based on a pro forma estimate of assets under management at BlackRock, Inc. and Barclays Global Investors.

**Investment objective**

The Fund aims to provide investors with the highest possible returns consistent with a ‘balanced’ investment strategy, encompassing:

- an orientation towards growth assets
- a bias towards Australian assets
- active asset allocation, security selection and risk management

The performance aim of the Fund is to outperform its strategic benchmark over the medium to longer term timeframes (i.e. 3 to 5 years). The Fund’s strategic benchmark is reviewed periodically. Specific allocations may vary but the Fund will retain a broad 70/30 split between growth and income assets and a bias toward Australian assets, particularly within the growth asset category.

**Investment strategy**

The investment strategy of the Fund is to provide investors with a diversified exposure to the best investment teams and strategies that BlackRock has globally, within the context of an Australian based ‘balanced’ investment portfolio.
BlackRock Monthly Income

**Fund manager details**

BlackRock is one of the world’s pre-eminent asset management firms and a premier provider of global investment management, risk management and advisory services to institutional, intermediary and individual investors around the world. With more than $3.151 trillion* in assets under management, BlackRock offers a wide range of investment strategies and product structures to meet clients’ needs. These include individual and institutional separate accounts, mutual funds and other pooled investment vehicles, and the industry leading iShares® ETFs. Through BlackRock Solutions®, we offer risk management, strategic advisory and enterprise investment system services to a broad base of clients with portfolios totalling approximately US$9 trillion*. The firm employs more than 8,500 talented professionals in 24 countries around the world.

* Data is as of June 30, 2010, is subject to change, and is based on a pro forma estimate of assets under management at BlackRock, Inc. and Barclays Global Investors.

**Investment objective**

The Fund aims to generate monthly income significantly in excess of that available from short-term money market securities and cash rates. The Fund aims to achieve up to 1.70% p.a. (before fees, charges and taxes) in excess of the UBS Bank Bill Index over the medium term (three years).

**Investment strategy**

The Fund aims to achieve this objective primarily through the management of credit exposure using research-based knowledge, fundamental credit analysis and the requisite skill base to identify securities with superior risk-adjusted return characteristics in both the domestic and international debt markets. Within a disciplined risk framework, the Fund seeks to access the performance potential of a diverse range of these investment opportunities on a global basis.

The Fund invests in longer date floating instruments and fixed rate instruments swapped back to floating rate exposures and international debt securities (hedged in A$) swapped back to domestic floating rate exposure.

BlackRock Scientific Australian Equity

**Fund manager details**

BlackRock is one of the world’s pre-eminent asset management firms and a premier provider of global investment management, risk management and advisory services to institutional, intermediary and individual investors around the world. With more than $3.151 trillion* in assets under management, BlackRock offers a wide range of investment strategies and product structures to meet clients’ needs. These include individual and institutional separate accounts, mutual funds and other pooled investment vehicles, and the industry leading iShares® ETFs. Through BlackRock Solutions®, we offer risk management, strategic advisory and enterprise investment system services to a broad base of clients with portfolios totalling approximately US$9 trillion*. The firm employs more than 8,500 talented professionals in 24 countries around the world.

* Data is as of June 30, 2010, is subject to change, and is based on a pro forma estimate of assets under management at BlackRock, Inc. and Barclays Global Investors.

**Investment objective**

The Fund aims to achieve superior investment performance through providing returns (after external manager fees, but before taxes and OneAnswer Ongoing Fees) that exceed those of the S&P/ASX 300 Accumulation Index (the Index) over rolling three-year periods, while maintaining a similar level of benchmark investment risk to the Index.

**Investment strategy**

The Fund invests in a diversified portfolio of Australian shares and adds value through active stock selection. Rather than making large and inherently risky investments in a few individual stocks, the Fund makes smaller investments across many individual stocks. This process diversifies active risk across a broad spectrum of stocks in a variety of industries and is designed to provide more consistent, active returns over time.

BlackRock Scientific International Equity

**Fund manager details**

BlackRock is one of the world’s pre-eminent asset management firms and a premier provider of global investment management, risk management and advisory services to institutional, intermediary and individual investors around the world. With more than $3.151 trillion* in assets under management, BlackRock offers a wide range of investment strategies and product structures to meet clients’ needs. These include individual and institutional separate accounts, mutual funds and other pooled investment vehicles, and the industry leading iShares® ETFs. Through BlackRock Solutions®, we offer risk management, strategic advisory and enterprise investment system services to a broad base of clients with portfolios totalling approximately US$9 trillion*. The firm employs more than 8,500 talented professionals in 24 countries around the world.

* Data is as of June 30, 2010, is subject to change, and is based on a pro forma estimate of assets under management at BlackRock, Inc. and Barclays Global Investors.
Investment objective
The fund aims to achieve returns (before fees, charges and taxes) that exceed those of the MSCI World ex-Australia Index (unhedged in AUD with net dividends reinvested) over rolling three-year periods while maintaining a similar level of investment risk to the Index.

Investment strategy
The fund uses a combination of stock selection, country and currency allocation strategies. Active stock selection is conducted using investment processes specifically developed for a single global portfolio. Active country allocation and currency management decisions are implemented using a range of inputs to measure both the relative value across equity markets and the relative value across currency markets.

BlackRock Scientific Diversified Growth

Fund manager details
BlackRock Investment Management (Australia) Limited is an Australian subsidiary of BlackRock, Inc. Through its subsidiaries and affiliates, BlackRock provides global investment management, risk management and advisory services to institutional and retail clients around the world. In its merger with Merrill Lynch Investment Managers, which closed September 29, 2006, it significantly increased its assets under management and more importantly, transformed the business into a truly global one.

Investment objective
The fund aims to achieve superior investment performance through providing returns (before fees, charges and taxes) that exceed those of the neutral portfolio benchmark over rolling three-year periods. The benchmark return is calculated using the benchmark asset allocation of the fund and the index returns for each asset class.

Investment strategy
The Fund invests in a diversified mix of Australian and international assets with a bias towards growth assets. The Fund seeks to add value through active stock selection and tactical asset allocation. BlackRock believes that optimal investment outcome can best be achieved through Total Performance Management – understanding, measuring, forecasting and managing the three dimensions of investment performance: return, risk and cost.

Bentham Syndicated Loan

Fund manager details
Bentham is a boutique investment manager based in Sydney specialising in global credit investment. The company was founded by Richard Quin, Nik Persic and Mark Fabry. Prior to establishing Bentham, the founders worked together as part of the Credit Suisse Alternative Capital Inc. where Richard held the role of Portfolio Manager for three credit related funds.

Bentham’s investment philosophy is based on a strong credit culture and a systematic investment process with a focus on preservation of principal and protection against downside risk.

Investment objective
The fund aims to provide exposure to high yielding investments primarily through the US syndicated loan market with additional investments through US corporate debt securities that are rated below investment grade. The fund aims to achieve investment returns (before taxes and OneAnswer Ongoing Fees) above the Credit Suisse Leverage Loans Index (hedged into AUD) over the suggested time horizon.

Investment strategy
To invest primarily in the senior secured syndicated loan market and to seek to add value through loan selection and industry rotation, while maintaining a highly diversified portfolio. The fund also has the ability to invest in second lien loans and high yield bonds and collateralised loan obligations. The fund aims to fully hedge any foreign currency exposure back to the Australian dollar. The fund will also generally include an exposure to cash at bank.

BT Core Australian Shares Fund

Fund manager details
BT Investment Management (RE) Limited (BTIM) is a ‘multi-boutique’ specialist investment fund manager providing a diverse range of investment choices for both individual and institutional investors.

Our vision is to combine the benefits of our strong institutional foundation and performance-focused culture with a ‘multi boutique’ specialist investment approach. BTIM’s investment capabilities are grouped into specialised investment teams or ‘boutiques’. These include Equity, Income, and Macro. We believe this approach positions BTIM with the potential to achieve outstanding risk adjusted returns for our clients. BTIM’s investment teams develop products in asset classes such as equities, bonds, fixed income and alternative investments, where we believe our investment capabilities and processes have a comparative advantage. We focus on utilising a large, talented resource pool and applying disciplined investment processes to generate true-to-label performance. We also consider ESG.
leading global and domestic external investment managers with complementary capabilities. These managers are specialists in their asset classes and are selected by BTIM for their reputation, skill and experience. These alliances enable investors to access a broader range of expertise and perspectives.

BT Investment Management is listed on the Australian Securities Exchange and manages over A$34.3 billion (30 June 2010) for investors. BTIM is majority owned by the Westpac Group.

**Investment objective**
The Fund aims to provide a return (before fees, costs and taxes) that exceeds the S&P/ASX 300 Accumulation Index over the medium-to-long term.

**Investment strategy**
The Fund is actively managed and invests primarily in Australian shares that BT believe are trading at a significant discount to their assessed value.

**BT Smaller Companies**

**Fund manager details**
BT Investment Management (RE) Limited (BTIM) is a ‘multi-boutique’ specialist investment fund manager providing a diverse range of investment choices for both individual and institutional investors.

Our vision is to combine the benefits of our strong institutional foundation and performance-focused culture with a ‘multi boutique’ specialist investment approach. BTIM’s investment capabilities are grouped into specialised investment teams or ‘boutiques’. These include Equity, Income, and Macro. We believe this approach positions BTIM with the potential to achieve outstanding risk adjusted returns for our clients. BTIM’s investment teams develop products in asset classes such as equities, bonds, fixed income and alternative investments, where we believe our investment capabilities and processes have a comparative advantage. We focus on utilising a large, talented resource pool and applying disciplined investment processes to generate true-to-label performance. We also partner with leading global and domestic external investment managers with complementary capabilities. These managers are specialists in their asset classes and are selected by BTIM for their reputation, skill and experience. These alliances enable investors to access a broader range of expertise and perspectives.

BT Investment Management is listed on the Australian Securities Exchange and manages over A$34.3 billion (30 June 2010) for investors. BTIM is majority owned by the Westpac Group.

**Investment objective**
The Fund aims to outperform (before taxes and OneAnswer Ongoing Fees) the S&P/ASX Small Ordinaries Accumulation Index over periods of five years or more.

**Investment strategy**
The Fund is actively managed and invests in companies outside the top 100 listed on the Australian Stock Exchange and their equivalent on the New Zealand Stock Exchange that BT believes are trading below their assessed valuation, and which BT expects to grow their profits quickly.

**Capital International Global Equities (Hedged)**

**Fund manager details**
Capital International is part of The Capital Group Companies, which was founded in 1931 and is one of the oldest and largest investment firms in the world. The Capital organisation has A$1,126 billion in US Funds AUM and A$149 billion in Global Institutional AUM (at 30 June 2010). Capital International has appointed Pinnacle Investment Management Limited (Pinnacle) as the distributor of the funds to retail investors in Australia. Pinnacle is a distribution and business support company for the development of high quality investment businesses. Pinnacle is owned by its senior staff and Wilson HTM Investment Group Ltd.

**Investment objective**
The fund seeks to achieve long-term capital growth through investment primarily in listed equities, researched and selected on a worldwide basis. The benchmark of the fund is the MSCI World ex-Australia Index (Hedged).

**Investment strategy**
The fund invests in the Capital International Global Equities Fund (Hedged). Capital International is an active manager that utilises a bottom-up approach to managing assets. With a basic investment philosophy of seeking long-term investment opportunities that are attractively priced, Capital International emphasises fundamental research and relies on its own financial analysis to select investments for the fund. Capital International’s focus is on long-term investments, global coverage of industries and knowing the management teams of the companies in which it invests. Investment decisions are reached by employing a ‘Multiple Portfolio Manager System’, in which a portfolio is divided into segments which are assigned to individual portfolio managers. Each portfolio manager decides how their individual segment will be invested (within the limits provided by the fund’s objectives and guidelines and by the
An additional segment is invested based on direct input from Capital International’s research professionals under the supervision of a research portfolio coordinator.

**Challenger Property**

**Fund manager details**
Challenger Group is an ASX-listed investment management firm established in 1985. Challenger Group is a leading provider of annuities in Australia and offers a range of listed and unlisted financial products and services across other asset classes. The Challenger Group offers significant depth and breadth of investment expertise, with an established team of in-house investment professionals as well as relationships with quality investment partners. This means that it can offer a range of products to help meet your investment needs, across not only a variety of asset classes, but also across different investment styles.

**Investment objective**
The fund aims to provide exposure primarily to listed property trusts for some tax-effective* income and capital growth potential over the long-term. The fund aims to outperform (before taxes and OneAnswer Ongoing Fees) the S&P/ASX 200 A-REIT Accumulation Index over the suggested time horizon.

**Investment strategy**
SG Hiscock† believe to add value to investment portfolios, a combination of fundamental analysis of ‘top-down’ macroeconomic influences and ‘bottom-up’ company specific research, analysis and valuation is required. SG Hiscock’s investment approach assesses every security from both a fundamental and valuation perspective to identify the major trends in the global and domestic economies, and look at how these trends influence each individual security. SG Hiscock assesses the valuation of every security incorporating relevant macroeconomic and microeconomic factors. Their bottom-up analysis allows them to identify those stocks that they expect will deliver superior performance over the medium to long-term.

**Colonial First State Diversified**

**Fund manager details**
Colonial First State Global Asset Management (‘CFSGAM’) is committed to delivering quality investment solutions which enhance the wealth of our investors. We provide asset and investment management services to institutional and wholesale investors, as well as indirectly to retail investors.

CFSGAM is the largest Australian-based investment manager, with a growing presence in selected international markets. Our specialist investment teams manage portfolios across a diverse range of global markets, investment styles and asset classes, including Australian equities, global equities, global emerging market equities, global resource equities, global property securities, global listed infrastructure securities, global fixed interest and credit and short term investments. In addition, we have a direct asset management business which offers investors specialist property and infrastructure investments.

Our aim as an investment manager is to understand and manage risk appropriately relative to the return objectives of the funds we manage. We do this through the implementation of disciplined investment and risk management processes. CFSGAM is also a signatory to the United Nations Principles for Responsible Investment, a framework we follow to incorporate environmental, social and governance issues into our investment process.

Our approach to investment is driven by a commitment to providing the best possible outcomes over the long term for our investors. To achieve this, we ensure our interests are aligned with our investors and uphold a culture of always acting in our clients’ best interests.

**Investment objective**
The Fund aims to provide medium to long-term capital growth, together with some income by investing in cash, fixed interest, property and shares.

**Investment strategy**
The fund’s broad asset allocation is to be 70% invested in growth assets (shares and property) and 30% in defensive assets (fixed interest and cash). Allocations are reviewed regularly although a reallocation is only considered in response to a fundamental change in long-term expectations or market demand. We seek to add value through a disciplined approach to the selection of the investments held by the fund. For risk management purposes, the fund may hedge some of its currency exposure.
Colonial First State Global Credit Income

Fund manager details
Colonial First State Global Asset Management (‘CFSGAM’) is committed to delivering quality investment solutions which enhance the wealth of our investors. We provide asset and investment management services to institutional and wholesale investors, as well as indirectly to retail investors.

CFSGAM is the largest Australian-based investment manager, with a growing presence in selected international markets. Our specialist investment teams manage portfolios across a diverse range of global markets, investment styles and asset classes, including Australian equities, global equities, global emerging market equities, global resource equities, global property securities, global listed infrastructure securities, global fixed interest and credit and short term investments. In addition, we have a direct asset management business which offers investors specialist property and infrastructure investments.

Our aim as an investment manager is to understand and manage risk appropriately relative to the return objectives of the funds we manage. We do this through the implementation of disciplined investment and risk management processes. CFSGAM is also a signatory to the United Nations Principles for Responsible Investment, a framework we follow to incorporate environmental, social and governance issues into our investment process.

Our approach to investment is driven by a commitment to providing the best possible outcomes over the long term for our investors. To achieve this, we ensure our interests are aligned with our investors and uphold a culture of always acting in our clients’ best interests.

Investment objective
The fund aims to provide income-based returns which exceed, over the medium term and before fees, the return available from cash by investing in a diversified portfolio of higher yielding Australian and international fixed interest investments.

Investment strategy
The Fund’s strategy is to earn an income return from predominantly investing in global corporate debt, controlling risk through careful selection and monitoring combined with broad diversification. The increased credit risk of corporate debt means that these investments have the potential to deliver higher returns over the medium term compared to cash. The option uses derivatives to reduce interest rate sensitivity and to hedge currency risk.

Colonial First State Imputation

Fund manager details
Colonial First State Global Asset Management (‘CFSGAM’) is committed to delivering quality investment solutions which enhance the wealth of our investors. We provide asset and investment management services to institutional and wholesale investors, as well as indirectly to retail investors.

CFSGAM is the largest Australian-based investment manager, with a growing presence in selected international markets. Our specialist investment teams manage portfolios across a diverse range of global markets, investment styles and asset classes, including Australian equities, global equities, global emerging market equities, global resource equities, global property securities, global listed infrastructure securities, global fixed interest and credit and short term investments. In addition, we have a direct asset management business which offers investors specialist property and infrastructure investments.

Our aim as an investment manager is to understand and manage risk appropriately relative to the return objectives of the funds we manage. We do this through the implementation of disciplined investment and risk management processes. CFSGAM is also a signatory to the United Nations Principles for Responsible Investment, a framework we follow to incorporate environmental, social and governance issues into our investment process.

Our approach to investment is driven by a commitment to providing the best possible outcomes over the long term for our investors. To achieve this, we ensure our interests are aligned with our investors and uphold a culture of always acting in our clients’ best interests.

Investment objective
The Fund aims to provide long-term capital growth with some tax-effective income by investing in a broad selection of Australian companies.

Investment strategy
Colonial First State’s growth style is based on the belief that, over the medium- to long- term, share prices are driven by increases in company earnings, but over the shorter term, market factors and sentiment can lead to share price volatility. The strategy of the option is to build a portfolio of quality companies that predominantly have above average earnings growth expectations and are trading at sensible prices, with an emphasis on companies paying higher and more tax-effective dividend yields. The Fund predominantly invests in Australian companies and therefore does not hedge currency risk.
Fidelity Australian Equities Fund

**Fund manager details**
Fidelity Investment Managers (Fidelity) is a trusted global leader in investment management. Investment management is Fidelity’s primary business. We manage A$233 billion* in assets for millions of investors – from individuals to major institutions. Established in 1969, we have offices in 23 countries and employ over 4,400 people. We have invested in Australian equities for over 35 years. Our Australian-based team is backed by one of the largest research teams in the world – Fidelity’s proprietary research platform comprises over 900 investment professionals. Fidelity has built its reputation on first-hand research of companies. We build investment funds from the bottom up, stock by stock, through active, on-the-ground analysis of companies, their customers, suppliers and competitors wherever they may be in the world. We call this our forensic approach to investing. This intensive first-hand knowledge of companies sets Fidelity apart from other fund managers. Fidelity is a private and independent company and our ownership structure, focus on investment management and size enable us to develop successful and innovative products and provide the highest levels of customer service.

**Investment objective**
The Fund aims to achieve returns in excess of the S&P/ASX 200 Accumulation Index over the suggested minimum investment time period of five years.

**Investment strategy**
The Fund’s investment approach is one of fundamental, bottom-up stock picking. The Fund invests in Australian securities and is not constrained to tracking industry sector weights that comprise the S&P/ASX 200 Accumulation Index. The portfolio manager is free to select companies based on their merits regardless of size or industry.

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Goldman Sachs Income Plus

**Fund manager details**
Goldman Sachs & Partners Australia Managed Funds Limited (Goldman Sachs Asset Management) is a specialist provider of investment management products and services to Australian and New Zealand investors. Our client base includes some of the industry’s largest institutional investors, wholesale Platforms and dealer groups, as well as a large pool of retail clients investing directly or via a financial planner. We offer a comprehensive range of high quality core and satellite investment strategies, including active equity, fixed income, cash, multi-sector and quantitative products, managed by highly experienced and skilled investment teams. We place the utmost importance on client relationships, delivering outstanding investment products and solutions, providing a high level of client service and communicating timely market and investment insights to our clients.

**Investment objective**
The Fund aims to provide regular income and to achieve medium-term capital growth by investing in cash, money market products, domestic fixed interest assets and a range of high yielding investments including domestic hybrid investments, property, infrastructure and utilities securities and international fixed interest assets. In doing so, the Fund aims to outperform the UBS Bank Bill Index over rolling three-year periods.

**Investment strategy**
The fund’s investment process aims to benefit investors by providing diversified sources of income, absolute returns and rigorous risk management. The process can be broadly divided into three steps – strategic asset allocation, active asset allocation and risk management, and portfolio construction. Emphasis is given to maximising income paid by the fund, whilst targeting volatility that is in line with bond markets.

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Investors Mutual Australian Shares

**Fund manager details**
Investors Mutual Ltd (IML) is a specialist Australian equity manager based in Sydney. IML has a conservative investment style with a long-term focus, and aims to deliver consistent returns for clients. IML achieves this through the disciplined application of a fundamental and value-based approach to investing. The IML investment team is a committed and stable team whose remuneration structure aligns their interest with those of Investors Mutual’s clients.

**Investment objective**
The Fund aims to achieve returns (after external manager fees, but before taxes and OneAnswer Ongoing Fees) that exceed the S&P/ASX 300 Accumulation Index, on a rolling four-year basis.

**Investment strategy**
The Fund invests in a diversified portfolio of quality Australian industrial and resource shares, where these shares are identified by the investment team as being undervalued.
**Legg Mason Global Multi Sector Bond**

**Fund manager details**
Legg Mason is a dedicated global asset management firm that comprises a range of affiliate asset managers. Manager of the Global Multi Sector Bond strategy is Western Asset. Western Asset is a leading fixed income investment manager that offers a range of products that encompass the world’s bond markets. Manager of the Global Value Equity strategy is Global Currents. Global Currents is a global equities manager that adheres to a value investment approach with a tilt to quality.

**Investment objective**
The trust aims to maximise total returns through income and capital appreciation. The comparative index comprises 50% the Barclays Capital Global Aggregate Index, 25% the J.P. Morgan Emerging Markets Bond Index Plus and 25% the Barclays Capital Global U.S. Corporate High Yield 2% Issuer Constrained, all hedged into Australian dollars.

**Investment strategy**
The trust aims to achieve the investment objective by constructing a strategic multi-sector high yield global bond portfolio that invests in a range of fixed income markets and currencies. Value can be added by active sector selection and by security selection. Portfolio risk is controlled through broad diversification across markets and sectors.

**Legg Mason Global Value Equity**

**Fund manager details**
Legg Mason is a dedicated global asset management firm that comprises a range of affiliate asset managers. Manager of the Global Multi Sector Bond strategy is Western Asset. Western Asset is a leading fixed income investment manager that offers a range of products that encompass the world’s bond markets. Manager of the Global Value Equity strategy is Global Currents. Global Currents is a global equities manager that adheres to a value investment approach with a tilt to quality.

**Investment objective**
The fund aims to earn a before fees and taxes return in excess of the MSCI World (ex Australia) Index, expressed in Australian dollars, by at least 3% p.a. over rolling three to five-year periods.

**Investment strategy**
The Global Value Equity investment strategy entails both fundamental research and quantitative analysis. A screening process seeks to identify those stocks that are trading below normal valuation, while fundamental research highlights those firms that have catalysts in place to spur a return to normal valuation. Portfolio holdings are weighted in order to achieve an optimal risk/reward trade-off. The outcome is a highly diversified, value orientated global equity portfolio of approximately 50 to 100 stocks.

**Merlon Australian Share Income**

**Fund manager details**
Merlon Capital Partners is a boutique fund manager based in Sydney, Australia, specialising in equity income strategies. Merlon Capital Partners commenced operation in May 2010, with the ambition of providing high quality, tailored investment management services to investors. The business is controlled by the principals of Merlon Capital Partners, while strategic partner Challenger Financial Services Group (Challenger Group) holds a minority voting shareholding. Challenger Group provides key business and operational services, with this structure allowing the Merlon investment team to focus on the management of client investments. Prior to establishing Merlon Capital Partners, the majority of the principals worked together at Challenger Group for 5 years managing over $650 million in funds.

**Investment objective**
The fund aims to provide a higher level of tax effective income than the S&P/ASX 200 Accumulation Index, with the potential for capital growth over the medium to long-term.

**Investment strategy**
Merlon is an active ‘bottom-up’ manager who believes they can enhance the mix of total return in favour of income and generate capital growth by using fundamental research to identify companies with attractive, sustainable and growing dividends. Merlon’s approach to stock selection combined with the use of derivatives and hybrid equity securities will generally produce a portfolio with a lower level of volatility (i.e. variations in total return) than the S&P/ASX 200 Accumulation Index.
MFS Global Equity

**Fund manager details**
BNP Paribas Investment Partners (Australia) Limited currently distributes the MFS® Global Equity Trust to Australian investors. Massachusetts Financial Services (MFS) is a subsidiary of Sun Life Assurance Company of Canada (US) and is America’s oldest mutual fund organisation with a history of money management dating from 1924. MFS has over AUD$214 billion in assets (at 30 June 2010).

**Investment objective**
MFS’s philosophy is based on a belief that original, fundamental, bottom-up research is the best means of uncovering high-quality companies with above-average, sustainable earnings growth and attractive investment opportunities. The trust is designed for investors seeking capital appreciation over the longer term by investing in a diversified portfolio of international shares (unhedged) and aims to outperform its benchmark (the MSCI World Index in AUD) over rolling three to five-year periods, before taking into account trust fees and expenses.

**Investment strategy**
MFS believes that stock selection is the most reliable method of adding value to a client’s portfolio. On the ground research provides an effective opportunity to identify inefficiencies in global markets and to invest in high quality companies (at attractive valuations) which have above-average sustainable growth. Screens applied reduce a universe of 5,000 securities to 2,000–2,500 (excludes companies with unattractive fundamentals, are relatively illiquid or are domiciled in countries with obvious political risk or economic crises). Buy, hold or sell ratings are assigned using earnings models and forecasts. Approximately 550–650 stocks merit a “buy” rating. Relative value analysis completes the portfolio construction process with the selection of approximately 80–120 stocks.

OnePath Active Growth

**Fund manager details**
OnePath Diversified Multi-manager investment funds are designed for investors who believe that consistent returns can be generated through portfolios that combine selected investment managers with market benchmark based investments.

The benefits to investors of this style of investing include effective diversification across asset classes, investment styles, markets and managers.

Using a rigorous process, a range of highly regarded specialist investment managers are selected to manage individual asset class components to achieve enhanced performance.

The managers, asset classes and markets are continuously researched, assessed and monitored by OnePath’s investment specialists, who then blend these portfolios with a range of index fund options.

Index funds invest in a portfolio of assets that match a particular investment index. The inclusion of index funds provides investors with smoother performance against nominated benchmarks, which in turn ensures that performance is more likely to be within expectations.

The underlying managers of OnePath’s Diversified Multi-manager investment funds may, in some cases, also be accessed through the OnePath single manager investment funds.

**Investment objective**
The Fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 5.0% p.a., over periods of five years or more.

**Investment strategy**
The fund invests in a diversified mix of Australian and international, growth and defensive assets. The fund blends active and passive management styles from a selection of leading investment managers. The allocation to asset classes is varied within broad ranges, providing high exposure to investment markets expected to perform well.

OnePath Australian Shares

**Fund manager details**
UBS Global Asset Management, a business division of UBS AG, is a large-scale asset manager with businesses well-diversified across regions, capabilities and distribution channels. It has invested assets of some $595 billion and is located in 26 countries at 30 September 2011. UBS Global Asset Management offers investment capabilities and styles across all major traditional and alternative asset classes to private clients, financial intermediaries and institutional investors around the globe. These include equities, fixed income, currency, hedge funds, real estate and infrastructure; which can be combined into multi-asset strategies. In Australia, the firm was established in 1985 and
has invested assets of $23 billion at 30 September 2011. This does not include invested assets from the recent acquisition of the ING Investment Management in Australia which occurred on 4 October 2011. UBS Global Asset Management offers a range of domestic equities, fixed income and multi-asset capabilities while accessing international traditional and alternative solutions.

**Investment objective**
The fund aims to achieve returns (after costs but before fees and taxes) that exceed the S&P/ASX 300 Accumulation Index, over periods of at least three to five years.

**Investment strategy**
The fund invests predominantly in a diversified portfolio of Australian shares selected in accordance with a disciplined investment process.

Note: Managed on behalf of OnePath by UBS.

**OnePath Balanced**

**Fund manager details**
OnePath Diversified Multi-manager investment funds are designed for investors who believe that consistent returns can be generated through portfolios that combine selected investment managers with market benchmark based investments.

The benefits to investors of this style of investing include effective diversification across asset classes, investment styles, markets and managers.

Using a rigorous process, a range of highly regarded specialist investment managers are selected to manage individual asset class components to achieve enhanced performance.

The managers, asset classes and markets are continuously researched, assessed and monitored by OnePath’s investment specialists, who then blend these portfolios with a range of index fund options.

Index funds invest in a portfolio of assets that match a particular investment index. The inclusion of index funds provides investors with smoother performance against nominated benchmarks, which in turn ensures that performance is more likely to be within expectations.

The underlying managers of OnePath’s Diversified Multi-manager investment funds may, in some cases, also be accessed through the OnePath single manager investment funds.

**Investment objective**
The Fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 4.5% per annum, over periods of four years or more.

**Investment strategy**
The fund invests in a diversified mix of Australian and International assets spread across growth and defensive asset classes. The fund blends active and passive management styles from a selection of leading investment managers.

**OnePath Blue Chip Imputation**

**Fund manager details**
UBS Global Asset Management, a business division of UBS AG, is a large-scale asset manager with businesses well-diversified across regions, capabilities and distribution channels. It has invested assets of some $595 billion and is located in 26 countries at 30 September 2011. UBS Global Asset Management offers investment capabilities and styles across all major traditional and alternative asset classes to private clients, financial intermediaries and institutional investors around the globe. These include equities, fixed income, currency, hedge funds, real estate and infrastructure; which can be combined into multi-asset strategies. In Australia, the firm was established in 1985 and has invested assets of $23 billion at 30 September 2011. This does not include invested assets from the recent acquisition of the ING Investment Management in Australia which occurred on 4 October 2011. UBS Global Asset Management offers a range of domestic equities, fixed income and multi-asset capabilities while accessing international traditional and alternative solutions.

**Investment objective**
The fund aims to outperform the gross return of the S&P/ASX 100 Total Return Index, including franking credits (but before investment fees and taxes) over periods of at least 3 to 5 years. The fund also targets a gross dividend yield, including franking credits that exceeds the gross dividend yield of the benchmark, including franking credits.

**Investment strategy**
The fund invests predominantly in a diversified portfolio of Australian companies which provide a relatively high level of franked income, and have been selected in accordance with a disciplined Australian shares investment process.

Note: Managed on behalf of OnePath by UBS

**OnePath Capital Stable (OnePath Stable in OneAnswer’s Pension products)**

**Fund manager details**

OnePath Diversified Multi-manager investment funds are designed for investors who believe that consistent returns can be generated through portfolios that combine selected investment managers with market benchmark based investments.

The benefits to investors of this style of investing include effective diversification across asset classes, investment styles, markets and managers.

Using a rigorous process, a range of highly regarded specialist investment managers are selected to manage individual asset class components to achieve enhanced performance.

The managers, asset classes and markets are continuously researched, assessed and monitored by OnePath’s investment specialists, who then blend these portfolios with a range of index fund options.

Index funds invest in a portfolio of assets that match a particular investment index. The inclusion of index funds provides investors with smoother performance against nominated benchmarks, which in turn ensures that performance is more likely to be within expectations.

The underlying managers of OnePath’s Diversified Multi-manager investment funds may, in some cases, also be accessed through the OnePath single manager investment funds.

**Investment objective**

The Fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 2.5% p.a., over periods of three years or more. A guarantee applies to this Fund for OneAnswer Personal Super only.

**Investment strategy**

The fund invests in a diversified mix of Australian and international assets with a strong bias towards defensive assets. The fund blends active and passive management styles from a selection of leading investment managers.

**OnePath Cash**

**Fund manager details**

UBS Global Asset Management, a business division of UBS AG, is a large-scale asset manager with businesses well-diversified across regions, capabilities and distribution channels. It has invested assets of some $595 billion and is located in 26 countries at 30 September 2011. UBS Global Asset Management offers investment capabilities and styles across all major traditional and alternative asset classes to private clients, financial intermediaries and institutional investors around the globe. These include equities, fixed income, currency, hedge funds, real estate and infrastructure; which can be combined into multi-asset strategies. In Australia, the firm was established in 1985 and has invested assets of $23 billion at 30 September 2011. This does not include invested assets from the recent acquisition of the ING Investment Management in Australia which occurred on 4 October 2011. UBS Global Asset Management offers a range of domestic equities, fixed income and multi-asset capabilities while accessing international traditional and alternative solutions.

**Investment objective**

The fund aims to match the performance of the UBS Bank Bill Index (after costs but before fees and charges), over one year periods.

**Investment strategy**

The fund invests predominantly in a diversified portfolio of short term defensive assets. The fund is actively managed in accordance with a disciplined fixed interest and cash investment processes.

Note: Managed on behalf of OnePath by UBS.

**OnePath Diversified Fixed Interest**

**Fund manager details**

PIMCO is one of the largest global investment solutions providers in the world, with more than AU$1.2 trillion in assets under management and more than 1,800 employees in offices around the world. In Australia, PIMCO manages over AU$32 billion for a wide range of clients including superannuation funds, insurance companies, corporations, dealer groups and family offices. PIMCO also provide investment solutions and advisory services to financial planners,
advisors and private banks where their strategies appear on numerous model portfolios, investment wrap vehicles and approved product lists across Australia.

**Investment objective**
The Fund aims to provide income and achieve returns (before fees, charges and taxes) that exceed the UBS Composite Bond Index (0+Yr), over periods of three years or more.

**Investment strategy**
The fund is actively managed and invests predominantly in a diversified mix of Australian and international defensive assets.

Note: Managed on behalf of OnePath by PIMCO.

**OnePath Diversified High Yield**

**Fund manager details**
PIMCO is one of the largest global investment solutions providers in the world, with more than AU$1.2 trillion in assets under management and more than 1,800 employees in offices around the world. In Australia, PIMCO manages over AU$32 billion for a wide range of clients including superannuation funds, insurance companies, corporations, dealer groups and family offices. PIMCO also provide investment solutions and advisory services to financial planners, advisors and private banks where their strategies appear on numerous model portfolios, investment wrap vehicles and approved product lists across Australia.

**Investment objective**
The Fund aims to provide income and achieve returns (before fees, charges and taxes) that exceed the UBS Bank Bill Index by at least 2.0% p.a., over periods of three years or more.

**Investment strategy**
The fund invests predominantly in a diversified mix of Australian and international high yield debt assets and fixed interest securities. The fund is actively managed using disciplined fixed interest and cash investment processes.

Note: Managed on behalf of OnePath by PIMCO.

**OnePath Emerging Companies**

**Fund manager details**
Karara Capital is a specialist investment manager focusing on the active management of funds investing in Australian equities. Established in 2007 by its three executive Directors, who between them have built a successful record of managing Australian equities spanning 25 years. Supporting them is a team of experienced investment professionals. Karara brings together like minded investors within an aligned, performance focused environment. As an independent, wholly staff owned company Karara is free to invest in a purely objective fashion. Its belief is that a small, self determining team is best positioned to build a strong and durable investment culture.

**Investment objective**
The Fund aims to achieve returns (before fees, charges and taxes) that exceed the S&P/ASX Small Ordinaries Accumulation Index, over periods of three years or more.

**Investment strategy**
The fund invests predominantly in a diversified portfolio of smaller companies in accordance with a disciplined Australian shares investment process.

Note: Managed on behalf of OnePath by Karara Capital.

**OnePath Global Shares**

**Fund manager details**
UBS Global Asset Management, a business division of UBS AG, is a large-scale asset manager with businesses well-diversified across regions, capabilities and distribution channels. It has invested assets of some $595 billion and is located in 26 countries at 30 September 2011. UBS Global Asset Management offers investment capabilities and styles across all major traditional and alternative asset classes to private clients, financial intermediaries and institutional investors around the globe. These include equities, fixed income, currency, hedge funds, real estate and infrastructure; which can be combined into multi-asset strategies. In Australia, the firm was established in 1985 and has invested assets of $23 billion at 30 September 2011. This does not include invested assets from the recent acquisition of the ING Investment Management in Australia which occurred on 4 October 2011. UBS Global Asset Management offers a range of domestic equities, fixed income and multi-asset capabilities while accessing international traditional and alternative solutions.
Investment objective
The fund aims to achieve returns (after costs but before fees and taxes) that exceed the MSCI World (excluding Australia) Net Total Return Index (unhedged and in AUD with net dividends reinvested), over periods of three years or more.

Investment strategy
The fund invests predominantly in a diversified portfolio of international shares selected in accordance with a disciplined global shares investment process.

Note: Managed on behalf of OnePath by UBS.

OnePath Global Property Securities

Fund manager details
CBRE Clarion is an industry leading investment advisory firm specializing in global listed property securities. CBRE Clarion’s research team located worldwide work closely with a global network of direct property research professionals to form a proprietary view of local market fundamentals. CBRE Clarion’s integrated approach, disciplined investment process and rigorous risk management are designed to address the challenges of investing in the dynamic and evolving global investment universe of listed property securities.

CBRE Clarion Securities is part of CBRE Group, Inc. and is the listed equity management arm of the firm’s global real estate investment management division, CBRE Global Investors.

Investment objective
The fund aims to outperform (before fees, charges and taxes) the UBS Global Real Estate Investors (ex-Australia) Net Total Return Index (hedged to the Australian dollar) over rolling three-year periods.

Investment strategy
The fund invests primarily in a portfolio of global (including Australia) property and property-related securities.

Note: Managed on behalf of OnePath by CBRE Clarion.

OnePath Global Emerging Markets Shares

Fund manager details
UBS Global Asset Management, a business division of UBS AG, is a large-scale asset manager with businesses well-diversified across regions, capabilities and distribution channels. It has invested assets of some $595 billion and is located in 26 countries at 30 September 2011. UBS Global Asset Management offers investment capabilities and styles across all major traditional and alternative asset classes to private clients, financial intermediaries and institutional investors around the globe. These include equities, fixed income, currency, hedge funds, real estate and infrastructure; which can be combined into multi-asset strategies. In Australia, the firm was established in 1985 and has invested assets of $23 billion at 30 September 2011. This does not include invested assets from the recent acquisition of the ING Investment Management in Australia which occurred on 4 October 2011. UBS Global Asset Management offers a range of domestic equities, fixed income and multi-asset capabilities while accessing international traditional and alternative solutions.

Investment objective
The fund aims to achieve returns (after costs but before fees and taxes) that exceed the MSCI Emerging Markets Net Total Return Index (A$ unhedged), over periods of three years or more.

Investment strategy
The fund invests predominantly in a portfolio of international emerging markets shares selected in accordance with a disciplined, global shares investment process.

Note: Managed on behalf of OnePath by UBS.

OnePath High Growth

Fund manager details
OnePath Diversified Multi-manager investment funds are designed for investors who believe that consistent returns can be generated through portfolios that combine selected investment managers with market benchmark based investments.

The benefits to investors of this style of investing include effective diversification across asset classes, investment styles, markets and managers.

Using a rigorous process, a range of highly regarded specialist investment managers are selected to manage individual asset class components to achieve enhanced performance.
The managers, asset classes and markets are continuously researched, assessed and monitored by OnePath's investment specialists, who then blend these portfolios with a range of index fund options.

Index funds invest in a portfolio of assets that match a particular investment index. The inclusion of index funds provides investors with smoother performance against nominated benchmarks, which in turn ensures that performance is more likely to be within expectations.

The underlying managers of OnePath's Diversified Multi-manager investment funds may, in some cases, also be accessed through the OnePath single manager investment funds.

**Investment objective**
The fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 6.0% p.a., over periods of five years or more.

**Investment strategy**
The fund invests predominantly in a diversified portfolio of Australian and international shares. The fund blends active and passive management styles from a selection of leading investment managers using disciplined Australian shares and global share investment processes.

### OnePath Managed Growth

**Fund manager details**
OnePath Diversified Multi-manager investment funds are designed for investors who believe that consistent returns can be generated through portfolios that combine selected investment managers with market benchmark based investments.

The benefits to investors of this style of investing include effective diversification across asset classes, investment styles, markets and managers.

Using a rigorous process, a range of highly regarded specialist investment managers are selected to manage individual asset class components to achieve enhanced performance.

The managers, asset classes and markets are continuously researched, assessed and monitored by OnePath's investment specialists, who then blend these portfolios with a range of index fund options.

Index funds invest in a portfolio of assets that match a particular investment index. The inclusion of index funds provides investors with smoother performance against nominated benchmarks, which in turn ensures that performance is more likely to be within expectations.

The underlying managers of OnePath’s Diversified Multi-manager investment funds may, in some cases, also be accessed through the OnePath single manager investment funds.

**Investment objective**
The Fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 5.0% p.a., over periods of five years or more.

**Investment strategy**
The fund invests in a diversified mix of Australian and International assets with a strategic bias towards growth assets. The fund blends active and passive management styles from a selection of leading investment managers.

### OnePath Property Securities

**Fund manager details**
SG Hiscock & Company (SGH) is a boutique investment manager, established in July 2001. The highly experienced principals were formerly employed at National Asset Management (NAM), a $17 billion subsidiary of National Australia Bank. The team has worked together since 1995 and use their trademarked investment style (ValueActiveTM). Since its inception in 2001, SGH has grown from $5 million to $1.7 billion as at September 2011. SGH has a broad range of funds and a mix of some of the largest wholesale clients in Australia as well as a large number of high net worth and retail clients who predominantly invest through financial planners and platforms. SGH has won several awards, including Money Management / Lonsec Property Securities Fund Manager of the Year in 2010, and in 2007 PIR Australian Property Securities Fund Manager of the Year.

**Investment objective**
The fund aims to achieve returns (before fees, charges and taxes) that exceed the S&P/ASX 200 AREIT Accumulation Index, over periods of three years or more.

**Investment strategy**
The fund invests predominantly in a diversified portfolio of property securities selected in accordance with a disciplined property securities investment process.
OnePath Select Leaders

Fund manager details
UBS Global Asset Management, a business division of UBS AG, is a large-scale asset manager with businesses well-diversified across regions, capabilities and distribution channels. It has invested assets of some $595 billion and is located in 26 countries at 30 September 2011. UBS Global Asset Management offers investment capabilities and styles across all major traditional and alternative asset classes to private clients, financial intermediaries and institutional investors around the globe. These include equities, fixed income, currency, hedge funds, real estate and infrastructure; which can be combined into multi-asset strategies. In Australia, the firm was established in 1985 and has invested assets of $23 billion at 30 September 2011. This does not include invested assets from the recent acquisition of the ING Investment Management in Australia which occurred on 4 October 2011. UBS Global Asset Management offers a range of domestic equities, fixed income and multi-asset capabilities while accessing international traditional and alternative solutions.

Investment objective
The fund aims to achieve returns (after costs but before fees and taxes) that exceed the S&P/ASX 100 Accumulation Index by at least 4% p.a., over periods of five years or more.

Investment strategy
The fund invests predominantly in a concentrated portfolio of Australian shares selected in accordance with a disciplined Australian shares investment process.

Note: Managed on behalf of OnePath by UBS.

OnePath Sustainable Investments – Australian Shares

Fund manager details
UBS Global Asset Management, a business division of UBS AG, is a large-scale asset manager with businesses well-diversified across regions, capabilities and distribution channels. It has invested assets of some $595 billion and is located in 26 countries at 30 September 2011. UBS Global Asset Management offers investment capabilities and styles across all major traditional and alternative asset classes to private clients, financial intermediaries and institutional investors around the globe. These include equities, fixed income, currency, hedge funds, real estate and infrastructure; which can be combined into multi-asset strategies. In Australia, the firm was established in 1985 and has invested assets of $23 billion at 30 September 2011. This does not include invested assets from the recent acquisition of the ING Investment Management in Australia which occurred on 4 October 2011. UBS Global Asset Management offers a range of domestic equities, fixed income and multi-asset capabilities while accessing international traditional and alternative solutions.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that exceed the S&P/ASX 300 Accumulation Index, over periods of three years or more.

Investment strategy
The fund invests predominantly in a diversified portfolio of Australian shares, selected in accordance with a detailed sustainable Australian shares investment process. As a general guideline both positive and negative screens are applied in the stock selection process.

Note: Managed on behalf of OnePath by UBS.

OnePath Tax Effective Income

Fund manager details
UBS Global Asset Management, a business division of UBS AG, is a large-scale asset manager with businesses well-diversified across regions, capabilities and distribution channels. It has invested assets of some $595 billion and is located in 26 countries at 30 September 2011. UBS Global Asset Management offers investment capabilities and styles across all major traditional and alternative asset classes to private clients, financial intermediaries and institutional investors around the globe. These include equities, fixed income, currency, hedge funds, real estate and infrastructure; which can be combined into multi-asset strategies. In Australia, the firm was established in 1985 and has invested assets of $23 billion at 30 September 2011. This does not include invested assets from the recent acquisition of the ING Investment Management in Australia which occurred on 4 October 2011. UBS Global Asset Management offers a range of domestic equities, fixed income and multi-asset capabilities while accessing international traditional and alternative solutions.
**Investment objective**
The fund aims to provide income and achieve returns (before fees and taxes) that on average exceed inflation by at least 5.0% p.a., over periods of five years or more.

**Investment strategy**
The fund invests in a diversified mix of Australian assets with a bias towards income producing growth assets. The fund is actively managed in accordance with a disciplined investment process.

Note: Managed on behalf of OnePath by UBS.

**OnePath Protected AUS 50**

**Fund manager details**

**Australian equities**
UBS Global Asset Management, a business division of UBS AG, is a large-scale asset manager with businesses well-diversified across regions, capabilities and distribution channels. It has invested assets of some $595 billion and is located in 26 countries at 30 September 2011. UBS Global Asset Management offers investment capabilities and styles across all major traditional and alternative asset classes to private clients, financial intermediaries and institutional investors around the globe. These include equities, fixed income, currency, hedge funds, real estate and infrastructure; which can be combined into multi-asset strategies. In Australia, the firm was established in 1985 and has invested assets of $23 billion at 30 September 2011. This does not include invested assets from the recent acquisition of the ING Investment Management in Australia which occurred on 4 October 2011. UBS Global Asset Management offers a range of domestic equities, fixed income and multi-asset capabilities while accessing international traditional and alternative solutions.

**Institutional bank account and capital protection provider**
Barclays is a major global financial services provider engaged in retail banking, credit cards, corporate banking, investment banking, wealth management and investment management services, with an extensive international presence in Europe, the Americas, Africa and Asia. With over 300 years of history and expertise in banking, Barclays operates in over 50 countries and employs approximately 145,000 people.

Barclays moves, lends, invests and protects money for over 49 million customers and clients worldwide.

**Investment objective**
The Fund aims to provide investors with exposure to Australian shares and cash via a portfolio that is managed with the dual objective of providing long term capital growth, whilst also limiting losses in volatile and/or falling markets.

**Investment strategy**
The fund invests in the OnePath Wholesale Protected AUS 50 Trust (PAUS 50). The PAUS 50 uses a systematic process to manage its exposure to Australian shares and cash in order to provide protection in volatile and/or falling markets.

Australian share exposure consists of a portfolio of shares and derivatives that closely resemble the composition and weightings of the top 50 shares on the Australian Stock Exchange (ASX) by market capitalisation (S&P/ASX 50 Accumulation Index).

Cash exposure consists of an institutional bank account held with Barclays Bank PLC (Australia branch), with its interest rate linked to the prevailing Reserve Bank of Australia Cash Rate.

Protection is provided such that the unit price will not fall below 80% of the highest ever unit price, adjusted for distributions and any other fund expenses.

* The capital protection is provided by Barclay Bank PLC and is based on the protected price of the AUS 50. Protection does not apply directly to your investment.

**OptiMix Australian Fixed Interest**

**Fund manager details**
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

**Investment objective**
The Fund aims to achieve returns (before fees, charges and taxes) that exceed the UBS Composite Bond Index (0+Yr), over periods of three years or more.
Investment strategy
The Fund invests predominantly in a diversified portfolio of Australian fixed interest securities through a mix of managers. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

OptiMix Australian Shares

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that exceed the S&P/ASX 300 Accumulation Index, over periods of five years or more.

Investment strategy
The Fund invests predominantly in a diversified portfolio of Australian fixed interest securities through a mix of managers. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

OptiMix Balanced

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 5.0% p.a., over periods of five years or more.

Investment strategy
The Fund invests in a diversified portfolio of Australian shares through a mix of managers. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

OptiMix Conservative

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 3.5% p.a., over periods of three years or more.

Investment strategy
The Fund invests in a diversified portfolio of Australian and international assets through a mix of managers, with a bias towards growth assets. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

OptiMix Geared Australian Shares

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve magnified returns (before fees, charges and taxes) that exceed the S&P/ASX 300 Accumulation Index, over periods of five years or more.
Investment strategy
The Fund invests predominantly in a diversified portfolio of Australian shares through a mix of managers through the underlying OptiMix Wholesale Geared Australian Share Trust.

OptiMix Global Emerging Markets Shares

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that exceed the MSCI Emerging Markets (Free) Index ($A unhedged), over periods of five years or more.

Investment strategy
The Fund invests predominantly in a diversified portfolio of shares in global emerging markets through a mix of managers. The Fund is actively managed in accordance with the OptiMix Manage the Managers process.

OptiMix Global Shares

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that exceed the MSCI World Index excluding Australia (A$ unhedged), over periods of five years or more.

Investment strategy
The Fund invests predominantly in a diversified portfolio of international shares through a mix of managers. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

OptiMix Global Smaller Companies Shares

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that exceed the S&P/Citigroup GEI BMI <US$2 billion Index excluding Australia (A$ unhedged), over periods of five years or more.

Investment strategy
The Fund invests predominantly in a diversified portfolio of international small companies through a mix of managers. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

OptiMix Growth

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 5.5% p.a., over periods of five years or more.
Investment strategy
The Fund invests in a diversified portfolio of Australian and international assets through a mix of managers, with a strong bias towards growth assets. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

OptiMix High Growth

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 6.0% per annum, over periods of five years or more.

Investment strategy
The Fund invests in an actively managed, diversified portfolio of Australian and international shares through a mix of managers. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

OptiMix Moderate

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that on average exceed inflation by at least 4.5% p.a., over periods of four years or more.

Investment strategy
The Fund invests in a diversified portfolio of Australian and international assets through a mix of managers, with a balance of growth and defensive assets. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

OptiMix Property Securities

Fund manager details
OptiMix is a specialist Manage the Managers (MTM) research and investment solution. The OptiMix investment process is based on the principle that broad diversification of investments can actively reduce fluctuations and provide consistent and competitive returns over time. In order to achieve this consistency in returns, OptiMix funds are diversified across a range of specialist investment managers – all within a single investment.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that exceed the S&P/ASX 300 Property Trusts Accumulation Index, over periods of five years or more.

Investment strategy
The Fund invests predominantly in a diversified portfolio of Australian property securities through a mix of managers. The Fund is actively managed in accordance with the OptiMix Manage the Managers investment process.

Perennial Growth Shares

Fund manager details
Perennial Investment Partners Limited (Perennial) is a specialist active funds management group of companies whose business objective is to manufacture superior investment outcomes for clients. Perennial operates as a suite of six specialist, active boutique investment management businesses. Each business specialises in the investment management of one of the following asset classes: Australian equities, international equities (global, Asian and Japanese shares), global and domestic property, fixed interest and cash.
Investment objective
To grow the value of your investment over the long term via a combination of capital growth and tax effective income by investing in a diversified portfolio of ‘growth oriented’ Australian shares and to provide a total return (after fees) that exceeds the S&P/ASX 300 Accumulation Index measured on a rolling three year basis.

Investment strategy
The fund invests in the Perennial Growth Shares Wholesale Trust which invests in companies listed (or soon to be listed) on the ASX, whilst applying a ‘growth’ investment style to investing. Perennial Growth, the investment manager, seeks to invest in companies that offer profitable growth prospects at attractive prices. Perennial Growth believes that growing companies generate the most value for shareholders and that these companies attract management interested in building businesses rather than merely managing them. Perennial Growth’s investment process also takes into account the effect that competitive forces have on a company’s growth prospects. The fund will attempt to be fully invested at all times, with a cash exposure not exceeding 10% for any length of time.

Perennial Value Shares

Fund manager details
Perennial Investment Partners Limited (Perennial) is a specialist active funds management group of companies whose business objective is to manufacture superior investment outcomes for clients. Perennial operates as a suite of six specialist, active boutique investment management businesses. Each business specialises in the investment management of one of the following asset classes: Australian equities, international equities (global, Asian and Japanese shares), global and domestic property, fixed interest and cash.

Investment objective
The Fund aims to achieve returns (before fees, charges and taxes) that exceed the S&P/ASX 300 Accumulation Index, on a rolling three-year basis.

Investment strategy
The Fund invests in a diversified portfolio of Australian shares. Perennial Value management has selected these companies on the belief that they have sustainable operations and that their share prices offer good value. The cornerstone to this approach is a strong emphasis on company research.

Perpetual Australian Shares

Fund manager details
Perpetual Investment Management Limited (Perpetual Investments) is one of Australia’s leading investment managers. Perpetual Investments is part of the Perpetual Group, which has been in operation for over 120 years. By employing some of the industry’s best investment specialists and applying a proven investment philosophy, Perpetual Investments has been able to provide strong and consistent performance to investors. PI Investment Management Limited (PIIML) is a wholly owned subsidiary of Perpetual Limited and is based in Dublin, Ireland.

Investment objective
The Fund aims to deliver long-term returns through investment in quality industrial and resource shares and other securities.

Investment strategy
Perpetual researches companies of all sizes using consistent share selection criteria. Perpetual’s priority is to select companies that represent the best investment quality and are appropriately priced. In determining investment quality, investments are carefully selected on the basis of four key investment criteria: conservative debt levels, sound management, quality business and, in the case of industrial shares, recurring earnings. Derivatives may be used in managing the fund.

Perpetual Balanced Growth

Fund manager details
Perpetual Investment Management Limited (Perpetual Investments) is one of Australia’s leading investment managers. Perpetual Investments is part of the Perpetual Group, which has been in operation for over 120 years. By employing some of the industry’s best investment specialists and applying a proven investment philosophy, Perpetual Investments has been able to provide strong and consistent performance to investors. PI Investment Management Limited (PIIML) is a wholly owned subsidiary of Perpetual Limited and is based in Dublin, Ireland.

Investment objective
The Fund aims to provide long-term capital growth and income through investment in a diversified portfolio with an emphasis on Australian and international share investments.
Investment strategy
Perpetual invests in a diverse mix of assets (such as Australian shares, international shares, fixed income, property, enhanced cash and other investments). Tactical asset allocation strategies (using derivatives) may be applied to shares, fixed income and cash (the fund may adjust its exposure to these asset classes on a regular basis). Perpetual may outsource the investment management of one or more asset classes in whole or in part to external managers. Currency hedges may be used from time to time. Derivatives may be used in managing each asset class.

Perpetual Conservative Growth

Fund manager details
Perpetual Investment Management Limited (Perpetual Investments) is one of Australia’s leading investment managers. Perpetual Investments is part of the Perpetual Group, which has been in operation for over 120 years. By employing some of the industry’s best investment specialists and applying a proven investment philosophy, Perpetual Investments has been able to provide strong and consistent performance to investors. PI Investment Management Limited (PIIML) is a wholly owned subsidiary of Perpetual Limited and is based in Dublin, Ireland.

Investment objective
The Fund aims to achieve moderate growth over the medium term and income through investment in a diversified portfolio with an emphasis on cash and fixed interest securities.

Investment strategy
Perpetual invests in a diverse mix of assets (such as Australian shares, international shares, fixed income, property, enhanced cash and other investments). Tactical asset allocation strategies (using derivatives) may be applied to shares, fixed income and cash (the fund may adjust its exposure to these asset classes on a regular basis). Perpetual may outsource the investment management of one or more asset classes in whole or in part to external managers. Currency hedges may be used from time to time. Derivatives may be used in managing each asset class.

Perpetual International Shares

Fund manager details
Perpetual Investment Management Limited (Perpetual Investments) is one of Australia’s leading investment managers. Perpetual Investments is part of the Perpetual Group, which has been in operation for over 120 years. By employing some of the industry’s best investment specialists and applying a proven investment philosophy, Perpetual Investments has been able to provide strong and consistent performance to investors. PI Investment Management Limited (PIIML) is a wholly owned subsidiary of Perpetual Limited and is based in Dublin, Ireland.

Investment objective
The Fund aims to achieve long-term returns through investment in international shares and other securities.

Investment strategy
PI Investment Management Limited adopts a fundamental, bottom-up approach to stock selection focusing on quality companies (strong balance sheets, earnings visibility and competitive position) with attractive valuations within a global framework. Currency exposure may be hedged (using derivatives) up to 30% of the value of the fund. Derivatives may be used in managing the fund.

Platinum Asia

Fund manager details
Platinum Investment Management Limited, trading as Platinum Asset Management (Platinum) is an Australian-based manager specialising in international equities. Platinum manages approximately $18.3 billion (as at 30 June 2010) with around 12% of funds from investors in New Zealand, Europe, America and Asia. Platinum’s investment methodology is applied with the aim of achieving absolute returns for investors. Platinum is owned by Platinum Asset Management Limited ABN 13 050 064 287, a company listed on the Australian Securities Exchange. The majority of issued shares, however, remain held by staff (and related parties).

Investment objective
The fund aims to provide capital growth over the long-term through searching out undervalued listed (and unlisted) investments in the Asian region.

Investment strategy
The portfolio will ideally consist of 50 to 100 securities that Platinum believes to be undervalued by the market. Cash may be held when undervalued securities cannot be found. Platinum may short sell securities that it considers overvalued. The portfolio will typically have 50% or more net equity exposure. Derivatives may be used for risk management purposes and to take opportunities to increase returns. The underlying value of the Derivatives may not
exceed 100% of the Net Asset Value (NAV) of the fund and the underlying value of long stock positions and Derivatives will not exceed 150% of the NAV of the fund. The fund’s current exposures are actively managed.

**Platinum International**

**Fund manager details**
Platinum Investment Management Limited, trading as Platinum Asset Management (Platinum) is an Australian-based manager specialising in international equities. Platinum manages approximately $18.3 billion (as at 30 June 2010) with around 12% of funds from investors in New Zealand, Europe, America and Asia. Platinum’s investment methodology is applied with the aim of achieving absolute returns for investors. Platinum is owned by Platinum Asset Management Limited ABN 13 050 064 287, a company listed on the Australian Securities Exchange. The majority of issued shares, however, remain held by staff (and related parties).

**Investment objective**
The Fund aims to provide capital growth over the long term through searching out undervalued listed (and unlisted) investments around the world.

**Investment strategy**
The Fund primarily invests in securities listed on sharemarkets around the world. The portfolio ideally consists of 100-200 stocks that Platinum believes to be undervalued by the market. Where undervalued stocks cannot be found, funds may be invested in cash. Platinum may short sell securities that it considers overvalued. Typically, the Fund’s portfolio will have 50% or more net exposure to stocks. Currency is actively managed.

**RARE Infrastructure Value**

**Fund manager details**
RARE Infrastructure Limited (RARE) is a specialist investment manager in global infrastructure securities. The RARE investment team consists of a highly skilled group of ten professionals who specialise in the investment and management of securities in the global infrastructure sector, including airports, gas, electricity, water and roads. Members of the team have over 80 years in global infrastructure experience and over 50 years funds management experience.

**Investment objective**
The Fund aims to provide investors with regular and stable income, comprised of dividends, distributions and interest plus capital growth from a portfolio of global infrastructure securities. The Fund targets an absolute annual return of 5.5% above the OECD G7 inflation rate.

**Investment strategy**
RARE intends to invest the assets of the Fund in securities which offer positive absolute returns, rather than selecting securities because they are included in a particular industry standard index. The Fund may invest up to 20% of the portfolio in a range of unlisted infrastructure assets when suitable opportunities arise, to enhance the Fund’s diversification, but will only consider such investments where the Fund’s overall liquidity is not at risk.

**Schroder Australian Equity**

**Fund manager details**
Schroders offers a range of investment products and is part of the Schroders Group which as at 30 June 2010 managed investment assets of approximately A$290.5 billion worldwide. The Schroders Group is one of the largest and most internationally diverse independent investment managers providing investment management, research and marketing services from offices located in 25 countries. While many financial institutions try to provide all things to their clients, we specialise in just one – pure investment management.

In Australia, Schroders is a wholly owned subsidiary of Schroders plc, a publicly listed UK company descending from a group that can trace its origins in banking and finance back over 200 years. Financial services has been a core business for Schroders in Australia since 1961 and it now manages A$19.4 billion as at 30 June 2010 across a broad range of asset classes.

**Investment objective**
The objective of the Fund is to outperform the S&P/ASX 200 Accumulation Index over the medium to long term.

**Investment strategy**
The fund invests in a portfolio of predominantly Australian and New Zealand equity securities. Schroders is a fundamental active manager that seeks to invest predominantly in growth stocks where growth is defined as growing shareholder value over the longer term. The core of Schroders’ investment philosophy is that corporate value creation, or the ability to generate returns on capital higher than the cost of capital, leads to sustainable share price out performance in the long term.
Schroder Balanced

Fund manager details
Schroders offers a range of investment products and is part of the Schroders Group which as at 30 June 2010 managed investment assets of approximately A$290.5 billion worldwide. The Schroders Group is one of the largest and most internationally diverse independent investment managers providing investment management, research and marketing services from offices located in 25 countries. While many financial institutions try to provide all things to their clients, we specialise in just one – pure investment management.

In Australia, Schroders is a wholly owned subsidiary of Schroders plc, a publicly listed UK company descending from a group that can trace its origins in banking and finance back over 200 years. Financial services has been a core business for Schroders in Australia since 1961 and it now manages A$19.4 billion as at 30 June 2010 across a broad range of asset classes.

Investment objective
The objective of the Schroder Balanced Fund is to provide unit holders with real returns (before taxes and OneAnswer Ongoing Fees) in the order of 4% to 5% above inflation (as measured by headline CPI) over the medium to long term (e.g. rolling three-year basis).

Investment strategy
The Fund invests in a diversified mix of Australian and international assets with a bias towards growth assets. The Fund is actively managed in accordance with Schroders’ investment process. Schroders’ approach to managing investments is based on the principle that risk and return are of equal importance. This means that understanding risk and how to allocate it across the portfolio is crucial to successful investment management over time. While Schroders’ research also seeks to identify assets that are mispriced relative to medium-term fundamentals, their preference is to find and hold assets that deliver consistent returns over time – in effect, assets that pay the holder to own them.

Schroder Fixed Income

Fund manager details
Schroders offers a range of investment products and is part of the Schroders Group which as at 30 June 2010 managed investment assets of approximately A$290.5 billion worldwide. The Schroders Group is one of the largest and most internationally diverse independent investment managers providing investment management, research and marketing services from offices located in 25 countries. While many financial institutions try to provide all things to their clients, we specialise in just one – pure investment management.

In Australia, Schroders is a wholly owned subsidiary of Schroders plc, a publicly listed UK company descending from a group that can trace its origins in banking and finance back over 200 years. Financial services has been a core business for Schroders in Australia since 1961 and it now manages A$19.4 billion as at 30 June 2010 across a broad range of asset classes.

Investment objective
The fund aims to obtain exposure to a diversified range of domestic and international fixed income securities with the principal aim of outperforming the UBS Composite Bond Index over the medium term.

Investment strategy
Schroders believe an active ‘Core Plus’ approach can deliver stable absolute returns to investors over time. Schroders aim to deliver the return objective for the lowest achievable risk. This is critical as they judge themselves not only on meeting the stated fund objectives but also on a ‘reward-for-risk’ basis. Schroders also put a lot of emphasis on the management of tail risk which is critical especially in the current credit environment.

Schroders seek to combine asset allocation, country selection, credit risk management, stock selection and duration in a combination that delivers solid absolute returns to investors while protecting capital in most economic environments.

T. Rowe Price Global Equity Fund

Fund manager details
T. Rowe Price is a global investment management firm headquartered in Baltimore, Maryland USA and with offices worldwide. It manages investments in all major asset classes. As of 30 June 2010 it had AUD$463 billion under management.

T. Rowe Price’s disciplined, risk-aware investment approach focuses on diversification, style consistency, and fundamental research. Proprietary research is at the core of T. Rowe Price’s investment approach together with its emphasis on long term investment merit. It supports a global network of analysts with its proprietary analytics and state-of-the-art technologies.
Investment objective
The fund’s objective is to provide long-term capital appreciation by investing primarily in a portfolio of securities of companies which are traded, listed or due to be listed, on recognised exchanges and/or markets throughout the world. The portfolio may include investments in the securities of companies traded, listed or due to be listed, on recognised exchanges and/or markets, of developing countries.

Investment strategy
The portfolio manager applies his judgement to construct a global portfolio of the highest-conviction investment ideas by:

- leveraging the T. Rowe Price network of more than 100 equity investment professionals to identify highly recommended companies
- engaging equity investment professionals to identify superior investment ideas, assess opportunities in a global sector context, overlay macroeconomic and local market factors to refine industry and company analysis, and select what they believe to be investments with the most attractive risk-reward characteristics.

UBS Balanced

Fund manager details
UBS Global Asset Management (Australia) Ltd is a business group of UBS AG, one of the world’s leading financial services groups. UBS Global Asset Management is a large scale asset manager with well diversified business across regions, capabilities and distribution channels, providing traditional, alternative and real estate investment solutions to private clients, financial intermediaries and institutional investors worldwide. Our aim is to deliver consistent, long-term investment results to investors from distinctive and innovative products and services.

Investment objective
This fund aims to provide a total return (after management costs) in excess of its Neutral Allocation (measured by relevant market indices), over rolling five year periods. Over a full investment cycle (usually three to five years), this Neutral Allocation displays performance characteristics of CPI plus 6-8% p.a. on average. The fund may maintain its asset allocation anywhere within the allowable range to differing asset classes consistent with the risk and return objectives indicated above.

Investment strategy
The fund normally gains its underlying security selection exposure by investing in other relevant UBS managed funds and third-party funds either directly or indirectly through a range of instruments. The fund may also invest directly in securities. Derivatives may also be used to gain or hedge exposure to securities, markets, asset classes and currencies. Derivative holdings may result in notional exposures that are greater than the underlying value of assets in the fund. The long term neutral (or average) exposure to traditional growth and income assets is expected to be around 65% and 25% respectively of the total portfolio. The remaining 10% is expected to be allocated on average to various alternative asset strategies which are likely to provide a combination of both income and growth potential.

UBS Defensive

Fund manager details
UBS Global Asset Management (Australia) Ltd is a business group of UBS AG, one of the world’s leading financial services groups. UBS Global Asset Management is a large scale asset manager with well diversified business across regions, capabilities and distribution channels, providing traditional, alternative and real estate investment solutions to private clients, financial intermediaries and institutional investors worldwide. Our aim is to deliver consistent, long-term investment results to investors from distinctive and innovative products and services.

Investment objective
The fund aims to provide a total return (after management costs) in excess of its Neutral Allocation (measured by relevant market indices), over rolling five year periods. Over a full investment cycle (usually three to five years), this Neutral Allocation displays performance characteristics of CPI plus 4.5-6.5% p.a. on average. The fund may maintain its asset allocation anywhere within the allowable range to differing asset classes consistent with the risk and return objectives indicated above.

Investment strategy
The fund normally gains its asset sector exposure by investing in other relevant UBS managed funds and third-party funds either directly or indirectly through a range of instruments. The fund may also invest directly in securities. Derivatives may also be used to gain or hedge exposure to securities, markets, asset classes and currencies. Derivative holdings may result in notional exposures that are greater than the underlying value of assets in the fund. The long term neutral (or average) exposure to traditional growth and income assets is expected to be around 30% and 60% respectively of the total portfolio. The remaining 10% is expected to be allocated on average to various alternative asset strategies which are likely to provide a combination of both income and growth potential.
UBS Diversified Fixed Income

Fund manager details
UBS Global Asset Management (Australia) Ltd is a business group of UBS, one of the world’s leading financial services groups. We are one of the world’s leading asset managers, providing traditional, alternative and real estate investment solutions to private clients, financial intermediaries and institutional investors worldwide. Our aim is to deliver consistent, long-term investment results to investors from distinctive and innovative products and services.

Investment objective
This Fund aims to provide a total return (after external manager fees, but before taxes and OneAnswer Ongoing Fees) in excess of returns measured by relevant debt market indices, over rolling three-year periods.

Investment strategy
The fund is an actively managed portfolio of cash and Australian and international fixed income securities. The fund may gain its asset sector exposure by investing in UBS managed funds or direct securities and financial derivatives. The fixed income assets of the fund are predominantly of investment grade quality. Non-investment grade fixed income assets (High Yield and Emerging Market debt) will generally not exceed 30% of the total portfolio. The fund may invest in derivatives to gain or reduce exposure to relevant markets and currencies and to manage investment risk. The fund is managed to a minimum 90% $A exposure. Derivative holdings may result in notional exposures that are greater than the underlying value of the assets in the fund.

Vanguard Australian Shares Index

Fund manager details
Vanguard Investments Australia Ltd was established in 1996, as an indexing specialist. The Vanguard Group Inc. is the US parent company and was a pioneer in indexing in the 1970s. It is now managing over A$1.6 trillion, for more than 23 million individual and institutional investor accounts.

Investment objective
The Fund seeks to match the return (before fees, charges and taxes) of the S&P/ASX 300 Accumulation Index.

Investment strategy
Vanguard employs an index management process, which allows index changes to be managed highly efficiently. The fund holds most of the shares in the Index but allows individual share weightings to vary marginally from the Index from time to time. The fund may invest in shares that have been or are expected to be included in the Index. Futures may be used to gain market exposure without investing directly in securities. This allows Vanguard to maintain fund liquidity without being under invested. Importantly, derivatives are not used to leverage the fund’s portfolio.

Vanguard Balanced Index

Fund manager
Vanguard Investments Australia Ltd was established in 1996, as an indexing specialist. The Vanguard Group Inc. is the US parent company and was a pioneer in indexing in the 1970s. It is now managing over A$1.6 trillion, for more than 23 million individual and institutional investor accounts.

Investment objective
The fund seeks to match the weighted average return of the target indexes of each of the underlying Vanguard Wholesale Index Funds, before taking into account fund fees and expenses. The weights used are the strategic asset allocations for each asset class.

Investment strategy
The fund holds units in a range of Vanguard’s sector index funds(i.e. the underlying funds), including but not limited to:
- Vanguard® Cash Plus Index Fund
- Vanguard® Australian Fixed Interest Index Fund
- Vanguard® International Fixed Interest Index Fund (Hedged)
- Vanguard® International Credit Securities Index Fund (Hedged)
- Vanguard® Australian Property Securities Index Fund
- Vanguard® International Property Securities Index Fund (Hedged)
• Vanguard® International Small Companies Index Fund (Hedged)
• Vanguard® Australian Shares Index Fund
• Vanguard® International Shares Index Fund
• Vanguard® Emerging Markets Shares Index Fund.

The portfolio targets a 50% allocation to income asset classes (cash and fixed interest securities) and a 50% allocation to growth asset classes (property securities and shares).

Actual allocations are permitted to deviate from the strategic asset allocations provided they remain within the ranges in the table below. Vanguard may vary the strategic asset allocations and asset allocation ranges or introduce new asset classes from time to time.

**Vanguard Conservative Index**

**Fund manager**
Vanguard Investments Australia Ltd was established in 1996, as an indexing specialist. The Vanguard Group Inc. is the US parent company and was a pioneer in indexing in the 1970s. It is now managing over A$1.6 trillion, for more than 23 million individual and institutional investor accounts.

**Investment objective**
The fund seeks to match the weighted average return of the target indexes of each of the underlying Vanguard Wholesale Index Funds, before taking into account fund fees and expenses. The weights used are the strategic asset allocations for each asset class.

**Investment strategy**
The fund holds units in a range of Vanguard’s sector index funds (i.e. the underlying funds), including but not limited to:
- Vanguard® Cash Plus Index Fund
- Vanguard® Australian Fixed Interest Index Fund
- Vanguard® International Fixed Interest Index Fund (Hedged)
- Vanguard® International Credit Securities Index Fund (Hedged)
- Vanguard® Australian Property Securities Index Fund
- Vanguard® International Property Securities Index Fund (Hedged)
- Vanguard® International Small Companies Index Fund (Hedged)
- Vanguard® Australian Shares Index Fund
- Vanguard® International Shares Index Fund.

The portfolio targets a 70% allocation to income asset classes (cash and fixed interest securities) and a 30% allocation to growth asset classes (property securities and shares).

Actual allocations are permitted to deviate from the strategic asset allocations provided they remain within the ranges in the table below. Vanguard may vary the strategic asset allocations and asset allocation ranges or introduce new asset classes from time to time.

**Vanguard Growth Index**

**Fund manager details**
Vanguard Investments Australia Ltd was established in 1996, as an indexing specialist. The Vanguard Group Inc. is the US parent company and was a pioneer in indexing in the 1970s. It is now managing over A$1.6 trillion, for more than 23 million individual and institutional investor accounts.

**Investment objective**
The fund seeks to match the weighted average return of the target indexes of each of the underlying Vanguard Wholesale Index Funds, before taking into account fund fees and expenses. The weights used are the strategic asset allocations for each asset class.

**Investment strategy**
The fund holds units in a range of Vanguard’s sector index funds (i.e. the underlying funds), including but not limited to:
- Vanguard® Cash Plus Index Fund
• Vanguard® Australian Fixed Interest Index Fund
• Vanguard® International Fixed Interest Index Fund (Hedged)
• Vanguard® International Credit Securities Index Fund (Hedged)
• Vanguard® Australian Property Securities Index Fund
• Vanguard® International Property Securities Index Fund (Hedged)
• Vanguard® International Small Companies Index Fund (Hedged)
• Vanguard® Australian Shares Index Fund
• Vanguard® International Shares Index Fund
• Vanguard® Emerging Markets Shares Index Fund.

The portfolio targets a 30% allocation to income asset classes (cash and fixed interest securities) and a 70% allocation to growth asset classes (property securities and shares).

Actual allocations are permitted to deviate from the strategic asset allocations provided they remain within the ranges in the table below. Vanguard may vary the strategic asset allocations and asset allocation ranges or introduce new asset classes from time to time.

**Vanguard High Growth Index**

**Fund manager details**
Vanguard Investments Australia Ltd was established in 1996, as an indexing specialist. The Vanguard Group Inc. is the US parent company and was a pioneer in indexing in the 1970s. It is now managing over A$1.6 trillion, for more than 23 million individual and institutional investor accounts.

**Investment objective**
The fund seeks to match the weighted average return of the target indexes of each of the underlying Vanguard Wholesale Index Funds, before taking into account fund fees and expenses. The weights used are the strategic asset allocations for each asset class.

**Investment strategy**
The fund holds units in a range of Vanguard’s sector index funds (i.e. the underlying funds), including but not limited to:
• Vanguard® Cash Plus Index Fund
• Vanguard® Australian Fixed Interest Index Fund
• Vanguard® International Fixed Interest Index Fund (Hedged)
• Vanguard® International Credit Securities Index Fund (Hedged)
• Vanguard® Australian Property Securities Index Fund
• Vanguard® International Property Securities Index Fund (Hedged)
• Vanguard® International Small Companies Index Fund (Hedged)
• Vanguard® Australian Shares Index Fund
• Vanguard® International Shares Index Fund
• Vanguard® Emerging Markets Shares Index Fund.

The portfolio targets a 10% allocation to income asset classes (cash and fixed interest securities) and a 90% allocation to growth asset classes (property securities and shares).

Actual allocations are permitted to deviate from the strategic asset allocations provided they remain within the ranges in the table below. Vanguard may vary the strategic asset allocations and asset allocation ranges or introduce new asset classes from time to time.

**Vanguard Index Diversified Bond**

**Fund manager details**
Vanguard Investments Australia Ltd was established in 1996, as an indexing specialist. The Vanguard Group Inc. is the US parent company and was a pioneer in indexing in the 1970s. It is now managing over A$1.6 trillion, for more than 23 million individual and institutional investor accounts.

**Investment objective**
The Fund seeks to match the total return of a customised index of Australian fixed interest securities (bonds) and international bonds, before taking into account fund fees and expenses. The index comprises 40% UBS Australian Composite Bond Index and 60% Barclay’s Capital Global Aggregate ex-Securities Index (hedged to Australian dollars).

**Investment strategy**
The fund invests in Australian and international bonds through the underlying Vanguard Index Funds. The Australian fixed interest allocation invests in the Vanguard® Australian Fixed Interest Index Fund and the international fixed interest allocation invests in the Vanguard® International Fixed Interest Index Fund (Hedged) and the Vanguard® International Credit Securities Index Fund (Hedged). Each underlying fund employs optimisation techniques to select a representative sample of available bonds to form the fund’s portfolio. Vanguard seeks to reduce credit risk in the portfolio by selecting only bonds with a sufficiently high credit rating and by diversifying the fund’s holding across issuers. Futures may be used to gain market exposure without investing directly in fixed interest securities. This allows Vanguard to maintain fund liquidity without being under-invested. Importantly, derivatives are not used to leverage the fund’s portfolio. Vanguard will use forward foreign exchange contracts to hedge most of the currency risk back to Australian dollars.

**Vanguard International Shares Index**

**Fund manager details**
Vanguard Investments Australia Ltd was established in 1996, as an indexing specialist. The Vanguard Group Inc. is the US parent company and was a pioneer in indexing in the 1970s. It is now managing over A$1.6 trillion, for more than 23 million individual and institutional investor accounts.

**Investment objective**
The Fund seeks to match the return (before fees, charges and taxes) of the MSCI World ex-Australia Index (with net dividends reinvested) in AUD.

**Investment strategy**
While maintaining the objective of closely tracking the index, Vanguard employs an index management process, which allows index changes to be managed highly efficiently. The fund holds most of the shares in the index but allows individual share weightings to vary marginally from the index from time to time. The fund may invest in shares that have been or are expected to be included in the index. Futures may be used to gain market exposure without investing directly in securities. This allows Vanguard to maintain fund liquidity without being underinvested. Importantly, derivatives are not used to leverage the fund’s portfolio.

**Vanguard International Shares Index (Hedged)**

**Fund manager details**
Vanguard Investments Australia Ltd was established in 1996, as an indexing specialist. The Vanguard Group Inc. is the US parent company and was a pioneer in indexing in the 1970s. It is now managing over A$1.6 trillion, for more than 23 million individual and institutional investor accounts.

**Investment objective**
The Fund seeks to match the return (before fees, charges and taxes) of the MSCI World ex-Australia Index (with net dividends reinvested), hedged to Australian dollars.

**Investment strategy**
The fund invests in the Vanguard® International Shares Index Fund and forward foreign exchange contracts in order to meet its objectives. While maintaining the objective of closely tracking the index, the Vanguard International Shares Index Fund employs an index management process, which allows index changes to be managed highly efficiently. The Vanguard International Shares Index Fund holds most of the shares in the Index but allows individual share weightings to vary marginally from the Index from time to time.

The Vanguard International Shares Index Fund may invest in shares that have been or are expected to be included in the Index. The fund uses forward foreign exchange contracts to offset depreciation and/or appreciation in the value of the securities resulting from fluctuation of the currencies in the countries where the securities are held. The net result for the fund is that the return (income and capital appreciation) is relatively unaffected by currency fluctuations. Futures may be used to gain market exposure without investing directly in securities. This allows Vanguard to maintain fund liquidity without being under-invested. Importantly, derivatives are not used to leverage the fund’s portfolio.
Vanguard Property Securities Index

**Fund manager details**
Vanguard Investments Australia Ltd was established in 1996, as an indexing specialist. The Vanguard Group Inc. is the US parent company and was a pioneer in indexing in the 1970s. It is now managing over A$1.6 trillion, for more than 23 million individual and institutional investor accounts.

**Investment objective**
The fund aims to match the return (income and capital appreciation) (before fees, charges and taxes) of the S&P/ASX 300 A-REIT Index.

**Investment strategy**
While maintaining the objective of closely tracking the index, the fund will hold all of the property securities in the index (at most times) allowing for individual security weightings to vary marginally from the index from time to time. The fund may invest in property securities that have been or are expected to be included in the Index. Futures may be used to gain market exposure without investing directly in securities. This allows Vanguard to maintain fund liquidity without being under invested. Importantly, derivatives are not used to leverage the fund’s portfolio.

Walter Scott Global Equity (Hedged)

**Fund manager details**
Walter Scott & Partners Limited (Walter Scott), a global investment manager was established in 1983 in Edinburgh, Scotland.

Walter Scott has a wealth of experience in global equity investment, and currently manages A$36.9 billion in assets for its global client base. Walter Scott is a classical, fundamental and long-term growth manager.

Walter Scott believes that the long term returns generated from investing in a company are primarily determined by the wealth it generates through the growth of its earnings, a competitive return on equity and solid free cash flow generation.

**Investment objective**
The fund seeks to achieve a long-term (at least five to seven years) total return that exceeds the MSCI World ex-Australia Index (Hedged) in $A dollars with net dividends reinvested.

**Investment strategy**
The fund is managed in accordance with Walter Scott’s global equities investment strategy which offers a concentrated portfolio of approximately 40 to 60 stocks which Walter Scott believes offer above-average earnings growth and therefore warrants long-term investment. Walter Scott adopts a ‘buy and hold’ strategy to allow time for a company’s earnings growth to translate into strong share price performance for investors.

The fund is actively managed using a bottom-up investment approach driven by in-depth financial analysis and qualitative research that aims to identify companies capable of generating high earnings growth. Walter Scott expects that on average and based on long term experience, 15 to 25 percent of the stocks in the fund’s portfolio will be turned over each year which reflects Walter Scott’s long-term ‘buy and hold’ approach.

Zurich Investments Global Thematic Shares

**Fund manager details**
Zurich Investment Management (Zurich Investments) is a subsidiary of Zurich Financial Services Australia Limited (Zurich), which is part of the worldwide Zurich Financial Services Group based in Switzerland. In Australia, Zurich’s core lines of business are general insurance, life risk, investments and superannuation solutions.

Zurich Investments provides exclusive access to specialist investments, previously unavailable to retail investors, by combining the expertise of strategic investment partners with the distribution and customer service strength of Zurich.

**Investment objective**
To provide investors with long-term capital growth, with the benefits of global diversification. The Fund aims to outperform (before taxes and OneAnswer Ongoing Fees) the MSCI World (ex-Australia) Accumulation Index in $A (net dividends reinvested), over periods of five or more years. The Fund will actively hedge up to 40% of its exposure to international currency back to Australian dollars.

**Investment strategy**
The Fund generally invests in a broad selection of securities listed on foreign stock exchanges.